

Exhibit F

Pricing for Vehicle Conversion Services

Contractor agrees to provide aftermarket vehicle conversion services for vehicles purchased by Public Bodies. Conversion kits are available from various manufacturers.

1. Aftermarket conversions will only be done on vehicles in which Contractor or manufacturer of record holds EPA certifications. Converted vehicles will meet U.S. Government Standards for sale in the Commonwealth of Virginia. EPA Emissions Certification will be available upon request.
2. **Warranty:** Vehicle conversions shall not impact applicable manufacturer warranties upon the vehicles. Contractor warrants that all materials and equipment related to a vehicle conversion shall be fully guaranteed against defects in material, workmanship, and operate in accordance with all original equipment manufacturer (OEM) operating standards and performance specifications for a period of three (3) years or 30,000 miles, whichever comes first, following the date the converted vehicle is received by the Public Body from the Contractor after the vehicle conversion is completed. Should any defect be noted by the Public Body, then the Public Body will notify the Contractor of such defect or non-conformance. Such notification will state that the Contractor shall replace or correct the defect or non-conformance issue. The Contractor shall correct or replace equipment, at no cost to the Public Body, which shall be subject to all provisions of this clause to the same extent as the equipment initially delivered. If the Contractor refuses to replace or correct the deficiency, or fails to replace or correct after three tries, then the Public Body may have the equipment corrected or replaced with similar items and charge the Contractor for the costs.
3. **Vehicle Publications:** The Contractor must furnish the following with each conversion (1 copy each per vehicle):
 - New Vehicle Warranty Information Manual
 - New Vehicle Owner's Manual
 - Manufacturer's Statement of Origin (MSO)
 - Delayed Warranty Start Form, and any other such documents as necessary for delivery
4. **Vehicle Delivery Schedule:** The Public Body and Contractor shall discuss and develop a delivery schedule for completion of all conversion services prior to issuance of a purchase order.
5. Pricing includes shipping/transportation, pick-up from the Public Body's site and delivery to the Contractor's conversion site, then transport back to the Public Body site once conversion is complete. Pricing also includes all labor for the conversion, as well as

labor, parts, and materials to install and make operational the conversion to comply with all vehicle warranty requirements and specifications.

6. **Pricing:**

- (a) The Contractor agrees to convert following types of vehicles to use as a CNG vehicle-only (i.e. dedicated CNG) or as a vehicle which can use either CNG or gasoline (i.e. BiFuel CNG):

	Description	CNG Capacity	Price
2013 Ford Transit Connect:			
2.0 L 4Cyl Passenger Van	Dedicated CNG	15 GGE	\$9,500
2.0 L 4Cyl Cargo Van	Dedicated CNG	12 GGE	\$9,400
2.0 L 4Cyl Cargo Van	Dedicated CNG	16 GGE	\$10,400
2013 Ford E250/350 Van			
5.4L V8	Dedicated CNG	20 GGE	\$11,400
5.4L V8	Bi Fuel CNG	10 GGE	\$9,600
2013 Ford F250/350 Pick Up:			
6.2L V8 Cylinders in Bed	Dedicated CNG	20 GGE	\$11,300
6.2L V8 Cylinders Underbody	Dedicated CNG	20 GGE	\$11,900
6.2L V8 Cylinders Underbody	Dedicated CNG	17 GGE	\$11,200
6.2L V8 Cylinders in Bed	Bi Fuel CNG	20 GGE	\$10,400
6.2L V8 Cylinders in Bed	Bi Fuel CNG	10 GGE	\$9,500
6.2L V8 Cylinders in Bed	Dedicated CNG	21 GGE	\$11,900
6.2L V8 Cylinders in Bed	Bi Fuel CNG	21 GGE	\$11,900
6.2L V8 F-350 IBOX	Dedicated CNG	40 GGE	\$22,500
2012 Ford E450 Cutaway Shuttle			
6.8L V10	Dedicated CNG	30 GGE	\$18,900
2012 Ford F450/550/650			
6.8L V10	Dedicated CNG	40 GGE	\$22,900
2011-2013 Dodge Caravan			
3.6L V6	Dedicated CNG	12 GGE	\$13,500
2009-2011 Chevy Impala			
3.5L & 3.8L V6	Dedicated CNG	11 GGE	\$11,500

2009-2011 Chevy Malibu			
3.5L & 3.8L V6	Dedicated CNG	8.5 GGE	\$11,000

7. As new natural gas conversion systems become available from the Contractor, the Department and Contractor may negotiate a written modification to the Comprehensive Agreement

8. **Initial Conversions for the Department:**
 - (a) Upon execution of the Comprehensive Agreement, the Contractor shall provide conversion services for four 2012 Ford Transit Connect vehicles provided by the Department. Conversions shall be completed 90 days after the receipt by the Contractor of an order from the Department to proceed with the conversion.

 - (b) The Contractor shall convert two (2) of the Ford Transit Connect vehicles at a discounted fee of \$3,000 each. The other 2 Ford Transit Connect vehicles will be converted at the cost documented in this exhibit. Services shall include any applicable taxes, prep fees, transportation fees to and from the Department's Office of Facility Management location.

9. Any Public Body purchasing vehicle conversion services pursuant to the terms of this Agreement agrees to fuel the converted vehicle at a natural gas fueling site at which Contractor retails natural gas, provided the Contractor has a fueling site within 10 miles of where the vehicle is garaged. If the Contractor does not have a fuel location within 10 miles of the garaged location, the Public Body may purchase natural gas at a location that best meets its business needs.