MODIFICATION #1
TO
CONTRACT NUMBER DGS-180713-REB
BETWEEN
THE COMMONWEALTH OF VIRGINIA
AND
REBEL POWELL, MAI, SRA

This MODIFICATION #1 is an agreement between the Commonwealth of Virginia hereinafter, referred to as "State" or "Commonwealth" or "DGS" (Department of General Services), and Rebel Powell, MAI, SRA, hereinafter referred to as Rebel Powell, MAI, SRA, or "Contractor" relating to Contract #DGS-180713-REB dated July 13, 2018, as amended hereinafter referred to as the "Contract" or "Agreement." This Modification #1 is hereby incorporated into and made an integral part of the Agreement. Except as specifically modified, all other terms and conditions of the Contract remain unchanged.

The purpose of this Modification #1 is to document both parties' agreement to extend the Contract. Following the Initial Term this Contract may be renewed upon the written mutual agreement of both parties for three (3) successive one (1) year periods, under the terms of the current Contract and with reasonable (approximately 90 days) written notice given prior to the expiration of the then current term.

Reference: Contract #DGS-180713-REB "Special Terms and Conditions B" entitled "Renewal Of Contract". Both above referenced parties hereby agree to modify the contract to extend it for one (1) years from July 13, 2019 through July 12, 2020.

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.

PERSONS SIGNING THIS CONTRACT ARE AUTHORIZED REPRESENTATIVES OF EACH PARTY TO THIS CONTRACT AND ACKNOWLEDGE THAT EACH PARTY AGREES TO BE BOUND BY THE TERMS AND CONDITIONS OF THE CONTRACT.

REBEL POWELL, MAI, SRA	COMMONWEALTH OF VIRGINIA
BY:	BY:
NAME: Rebel A. Powell	NAME: Ninikiekwe M. Harris, VCA
TITLE: APPRAISER	TITLE: Contract Officer, OCP
DATE: 7/9/2019	DATE: 7/9/19

DEPARTMENT OF GENERAL SERVICES

COMMONWEALTH OF VIRGINIA

SOLICITATION ~ OFFER ~ AWARD

Non-Professional Services
Sealed Invitation for Bid (IFB) for Appraisal Services
NIGP Commodity Codes:
91814 ~ APPRIASAL CONSULTING SERVICES • 94615 ~ REAL ESTATE APPRAISAL SERVICES • 96866 ~ RIGHT OF WAY SERVICES

1. Contract #:	2. IFB #:	3. Date Issued:	4. Due Date / Time:
TO BE ISSUED AT TIME OF AWARD	TCW-2018-0416	April 16, 2018	May 15, 2018 / 2:00 P.M. EST

5. ISSUING OFFICE:
Department of General Services
Central Procurement Unit (CPU)
1100 Bank Street, Suite 724
Richmond, Virginia 23219

6. SHIP TO:
As indicated on eVA Purchase Order

SOLICITATION

7. This is an advertised solicitation consisting of (1) the Purpose; (2) Scope of Work; (3) General and Special Terms and Conditions; and other provisions, representations, certifications, or specifications as per attached or incorporated herein by reference. **Sealed bids for furnishing the Services set forth in the schedule must be returned to the Issuing Office (Item #5 above.)** If hand carried, deliver to the CPU located on the seventh floor of the address indicated above. **Complete bids must be received prior to 2:00 P.M. local time on the Date Due/Time (Item #4 above.)** Bids will be publicly opened at 2:10 P.M. (local time), May 15, 2018, in the CPU Conference Room, 1100 Bank Street, Seventh Floor, Suite 724, Richmond, Virginia.

OPTIONAL PRE-BID CONFERENCE: An optional pre-bid conference will be held at 2:00 P.M. EST on April 26, 2018 in the DGS Central Procurement Unit, 1100 Bank Street, Suite 724, Richmond, Virginia 23219. See Section III for additional information related to this optional pre-bid conference.

CLARIFICATION OF TERMS: If any prospective Bidder has questions about the specifications or other solicitation documents, the prospective Bidders must submit questions in writing via email to procurement@dgs.virginia.gov no later than 5:00 P.M. on May 9, 2018. **No questions will be answered by telephone. Any revisions to the solicitation will be made only by an addendum issued by the Contracting Officer.** Please include "**IFB #TCW-2018-0416**" in the title of the message The addendum, if necessary, will be posted online at http://www.eva.virginia.gov. It is the responsibility of the Bidder to download the addendum.

PERIOD OF CONTRACT: One (1) year Initial Term Contract with four (4) additional successive one (1) year renewal options.

Issued by: Tiffany C. Walker, VCA
Contracting Officer
Email at: tiffany.walker@dgs.virginia.gov

Tiffany C. Walker /s/
Signature

OFFER

In compliance with this Invitation For Bids (IFB) and all conditions imposed in this IFB, the undersigned firm hereby offers and agrees to furnish all goods and services required by this IFB, not to exceed the prices indicated in the Pricing Schedule and the undersigned firm hereby certifies that all information provided below and in any schedule attached hereto is true, correct, and complete.

8. Company Name: REBEL A. POWELL, MAI, SRA
Address: 2327 GRACELAND DRIVE
City/State/ZIP: POWHATAN VA 23139
Signature: Rebel A Powell
Printed Name: REBEL A. POWELL
Title: APPRAISER/CONSULTANT
Date: JUNE 4, 2018

Contractor's TIN: 54-1667236
eVA Vendor ID or DUNS No.: E23765
State Corporation Commission No: N/A
DSBSD Certification No.: 009009
Telephone No.: 804-921-6870
Cell No.: 804-921-6870
Email: RACPOWELL@AOL.COM

9. BILL TO: See Section VI: Method of Payment

AWARD

10. ACCEPTED AS TO BID ITEM / CATEGORY NUMBERS:	11. AMOUNT:	12. AWARD DATE:
All	$95,000	7/13/2018
13. COMMONWEALTH'S REPRESENTATIVE: Tiffany Walker	**14. COMMONWEALTH OF VIRGINIA** By: Tiffany C. Walker	

NOTE: This public body does not discriminate against faith-based organizations in accordance with the *Code of Virginia*, § 2.2-4343.1 or against a bidder because of race, religion, color, sex, national origin, age, disability, sexual orientation, gender identity, political affiliation, or veteran status or any other basis prohibited by state law relating to discrimination in employment. Faith-based organizations may request that the issuing agency not include subparagraph 1.e in General Terms and Condition C. Such a request shall be in writing and explain why an exception should be made in that Invitation to Bid.

AWARD POSTING: Upon the award or the announcement of the decision to award a Contract as a result of this solicitation, the Commonwealth of Virginia, through the Virginia Department of General Services, Central Procurement Unit (CPU), will publicly post such notice online at http://www.eva.virginia.gov for a minimum of ten (10) days.

BID FORM COMPLETION CHECKLIST

This IFB contains several portions, which should be completed and submitted with your bid in order for your bid to be responsive.

Please use the provided checklist below to ensure proper completion of your bid.

Required Items to be Provided with Bid	Bidder Acknowledgement (Initial below when action completed)
1. Contractor Information – Complete Bidder Information on Page 1 (#8 – Cover Page) (State Corporation Commission No. if not a sole proprietor and DSBSD Certification No. if certified). Original signature required.	RAP Initial
2. Authorized Representative – Complete the required information in Special Term and Condition E (Page 17), entitled "Authorized Representatives"	RAP Initial
3. Pricing – Complete Pricing Schedule on Pages 27 - 29. For each area, select whether ALL locations are to be INCLUDED; ALL locations are to be EXCLUDED; or the area is INCLUDED, but locations to be EXCLUDED therefrom have been struck through. Indicate the maximum hourly rate for the services you will provide for each area where services will be provided	RAP Initial
4. State Corporation Commission – Attachment A. Complete required information. Original signature Required	RAP Initial
5. Vendor Data Sheet – Attachment B. Complete required information. Original signature Required	RAP Initial
6. Appraiser Data Sheet Information – Attachment D. Complete required information. Attach a copy of the Real Estate Appraiser Board of the Commonwealth of Virginia issued license and a resume for each appraiser submitting a sheet. Original signature Required	RAP Initial
7. Qualifications – Specify for the Contractor's principal by initialing to the right possession of the following, as applicable: ☒ **Certified General Real Estate Appraiser** license issued by the Real Estate Appraiser Board of the Commonwealth of Virginia ☐ **Certified Residential Real Estate Appraiser** license issued by the Real Estate Appraiser Board of the Commonwealth of Virginia ☒ ***"Reviewer experience"*** for any individual performing appraisal reviews, as defined in the Regulations of the Virginia Real Estate Appraiser Board; possession of their Virginia Certified General Real Estate Appraiser license or Certified Residential Real Estate Appraiser license for a minimum of two years, and; have performed a minimum of twelve (12) appraisal review assignments between January 1, 2015 and March 31, 2018	RAP Initial Initial RAP Initial

COMMONWEALTH OF VIRGINIA
Department of General Services
Director, Central Procurement Unit
1100 Bank Street, Suite 724
Richmond, VA 23219
Email: procurement@dgs.virginia.gov
Web: http://www.dgs.virginia.gov

CONTRACTOR
REBEL A. POWELL, MAI, SRA
2327 GRACELAND DRIVE
POWHATAN VA 23139
Tel.: 804-921-6870
Fax: —
Email: RAC.POWELL@AOL.COM

F. **CANCELLATION OF CONTRACT:** The purchasing agency reserves the right to cancel and terminate any resulting Contract, in part or in whole, without penalty, upon 60 days written notice to the Contractor. In the event the initial Contract period is for more than 12 months, the resulting Contract may also be terminated by the Contractor, without penalty, after the initial 12 months of the Contract period upon 60 days written notice to the other party. Any Contract cancellation notice shall not relieve the Contractor of the obligation to deliver and/or perform on all outstanding orders issued prior to the effective date of cancellation.

G. **AWARD:** The Commonwealth reserves the right to make multiple awards as a result of this solicitation. The award(s) will be made to the lowest responsive and responsible bidder(s) meeting the requirements of the solicitation. The Commonwealth reserves the right to conduct any tests it may deem advisable and to make all evaluations. The Commonwealth also reserves the right to reject any or all bids, in whole or in part, to waive informalities and to delete items prior to making the award, whenever it is deemed in the sole opinion of the procuring public body to be in its best interest.

H. **BANKRUPTCY:** If Contractor becomes insolvent, takes any step leading to its cessation as a going concern, fails to pay its debts as they become due, or ceases business operations continuously for longer than fifteen (15) business days, then the Commonwealth may immediately terminate this Contract on notice to Contractor, unless Contractor immediately gives the Commonwealth adequate assurance of the future performance of this Contract or the applicable order. If bankruptcy proceedings are commenced with respect to Contractor, and if this Contract has not otherwise terminated, then the Commonwealth may suspend all further performance of this Contract until Contractor assumes this Contract and provides adequate assurance of performance thereof or rejects this Contract pursuant to Section 365 of the Bankruptcy Code or any similar or successor provision, it being agreed by the Commonwealth and Contractor that this is an executory Contract. Any such suspension of further performance by the Commonwealth pending Contractor's assumption or rejection shall not be a breach of this Contract, and shall not affect the rights of the Commonwealth to pursue or enforce any of its rights under this Contract or otherwise.

I. **BID PRICES:** Bid prices shall be in the form of a hourly rate price for each item during the Contract period.

J. **BREACH:** The Contractor shall be deemed in breach of this agreement if the Contractor:

1. Fails to provide any service by the specified delivery date;

SERVICES AND PRICING SCHEDULE

Area Area(s) where Bidder will provide Appraisal Services. (Mark your selection with an "X" and, if so choosing, identify any excluded locations from the Area by striking through the location listed to the left)	Service		
	Appraisal Report	Appraisal Report Review	Appraisal Consultation
#1 – Bristol **Counties:** Bland, Buchanan, Dickenson, Grayson, Lee, Russell, Scott, Smyth, Tazewell, Washington, Wise and Wythe **Cities:** Bristol, Norton **Towns:** Abingdon, Appalachia, Big Stone Gap, Bluefield, Cedar Bluff, Chilhowie, Cleveland, Clinchco, Clinchport, Clintwood, Coeburn, Damascus, Duffield, Dungannon, Fries, Gate City, Glade Spring, Grundy, Haysi, Honaker, Independence, Jonesville, Lebanon, Marion, Nickelsville, Pennington Gap, Pocahontas, Pound, Richlands, Rural Retreat, Saltville, St. Charles, St. Paul, Tazewell, Troutdale, Weber City, Wise and Wytheville ☒ Include All of the Area ☐ Exclude All of the Area ☐ Include the Area, But Exclude Localities stricken through as reflected above.	$75.00/Hour	$75.00/Hour	$180.00/Hour
#2 – Salem **Counties:** Bedford, Botetourt, Carroll, Craig, Floyd, Franklin, Giles, Henry, Montgomery, Patrick, Pulaski and Roanoke **Cities:** Galax, Martinsville, Radford, Roanoke and Salem **Towns:** Bedford, Blacksburg, Boones Mill, Buchanan, Christiansburg, Dublin, Fincastle, Floyd, Glen Lyn, Hillsville, Narrows, New Castle, Pearisburg, Pembroke, Pulaski, Rich Creek, Ridgeway, Rocky Mount, Stuart, Troutville and Vinton ☒ Include All of the Area ☐ Exclude All of the Area ☐ Include the Area, But Exclude Localities stricken through as reflected above.	$75.00/Hour	$75.00/Hour	$180.00/Hour
#3 – Lynchburg **Counties:** Amherst, Appomattox, Buckingham, Campbell, Charlotte, Cumberland, Halifax, Nelson, Pittsylvania and Prince Edward **Cities:** Danville, Lynchburg **Towns:** Altavista, Amherst, Appomattox, Brookneal, Charlotte Court House, Chatham, Dillwyn, Drakes Branch, Farmville, Gretna, Halifax, Hurt, Keysville, Pamplin City, Phenix, Scottsburg, South Boston and Virgilina ☒ Include All of the Area ☐ Exclude All of the Area ☐ Include the Area, But Exclude Localities stricken through as reflected above.	$75.00/Hour	$75.00/Hour	$180.00/Hour

Area Area(s) where Bidder will provide Appraisal Services. (Mark your selection with an "X" and, if so choosing, identify any excluded locations from the Area by striking through the location listed to the left)	Service		
	Appraisal Report	Appraisal Report Review	Appraisal Consultation
#4 – Richmond **Counties:** Amelia, Brunswick, ~~Charles City~~, Chesterfield, Dinwiddie, Goochland, Hanover, Henrico, Lunenburg, Mecklenburg, ~~New Kent~~, Nottoway, Powhatan and Prince George **Cities:** Colonial Heights, Hopewell, Petersburg and Richmond **Towns:** Alberta, Ashland, Blackstone, Boydton, Brodnax, Burkeville, Chase City, Clarksville, Crewe, Kenbridge, La Crosse, Lawrenceville, McKenney, South Hill and Victoria ☐ Include All of the Area ☐ Exclude All of the Area ☒ Include the Area, But Exclude Localities stricken through as reflected above.	$75.00/Hour	$75.00/Hour	$180.00/Hour
#5 – Norfolk **Counties:** Accomack Isle of Wight, James City, Northampton, Southampton, Surry, Sussex, York and Greensville. **Cities:** Chesapeake, Emporia, Franklin, Hampton, Newport News, Norfolk, Poquoson, Portsmouth, Suffolk, Virginia Beach and Williamsburg **Towns:** Accomac, Belle Haven, Bloxom, Boykins, Branchville, Cape Charles, Capron, Cheriton, Chincoteague, Claremont, Courtland, Dendron, Eastville, Exmore, Hallwood, Ivor, Jarratt, Keller, Melfa, Nassawadox, Newsoms, Onancock, Onley, Painter, Parksley, Saxis, Smithfield*, Stony Creek, Surry, Tangier, Wachapreague, Wakefield, Waverly and Windsor ☒ Include All of the Area ☐ Exclude All of the Area ☐ Include the Area, But Exclude Localities stricken through as reflected above.	$75.00/Hour	$75.00/Hour	$180.00/Hour
#6 – Fredericksburg **Counties:** Caroline, Essex, Gloucester, King and Queen, King George, King William, Lancaster, Mathews, Middlesex, Northumberland, Richmond, Spotsylvania, Stafford and Westmoreland **Cities:** Fredericksburg **Towns:** Bowling Green, ~~Colonial Beach~~, Irvington, Kilmarnock, Montross, Port Royal, Tappahannock, Urbanna, Warsaw, West Point and White Stone ☐ Include All of the Area ☐ Exclude All of the Area ☒ Include the Area, But Exclude Localities stricken through as reflected above.	$75.00/Hour	$75.00/Hour	$180.00/Hour

Area Area(s) where Bidder will provide Appraisal Services. (Mark your selection with an "X" and, if so choosing, identify any excluded locations from the Area by striking through the location listed to the left)	Service		
	Appraisal Report	Appraisal Report Review	Appraisal Consultation
#7 – Culpeper **Counties:** Albemarle, Culpeper, Fauquier, Fluvanna, Greene, Louisa, Madison, Orange and Rappahannock **Cities:** Charlottesville **Towns:** Culpeper, Gordonsville, Louisa, Madison, Mineral, Orange, Remington, Scottsville, Stanardsville, The Plains, Warrenton and Washington ☒ Include All of the Area ☐ Exclude All of the Area ☐ Include the Area, But Exclude Localities stricken through as reflected above.	$75.00/Hour	$75.00/Hour	$180.00/Hour
#8 – Staunton **Counties:** Alleghany, Augusta, Bath, Clarke, Frederick, Highland, Page, Rockbridge, Rockingham, Shenandoah and Warren **Cities:** Buena Vista, Covington, Harrisonburg, Lexington, Staunton, Waynesboro and Winchester **Towns:** Berryville, Boyce, Bridgewater, Broadway, Clifton Forge, Craigsville, Dayton, Edinburg, Elkton, Front Royal, Glasgow, Goshen, Grottoes, Iron Gate, Luray, Middletown, Monterey, Mount Crawford Mount, Jackson, New Market, Shenandoah, Stanley, Stephens City, Strasburg, Timberville, Toms Brook and Woodstock ☒ Include All of the Area ☐ Exclude All of the Area ☐ Include the Area, But Exclude Localities stricken through as reflected above.	$75.00/Hour	$75.00/Hour	$180.00/Hour
#9 – Northern Virginia **Counties:** Arlington, Fairfax, Loudoun and Prince William **Cities:** Alexandria, Fairfax, Falls Church, Manassas and Manassas Park **Towns:** Clifton, Dumfries, Hamilton, Haymarket, Herndon, Hillsboro, Leesburg, Lovettsville, Middleburg, Occoquan, Purcellville, Quantico, Round Hill and Vienna ☒ Include All of the Area ☐ Exclude All of the Area ☐ Include the Area, But Exclude Localities stricken through as reflected above.	$100.00/Hour	$100.00/Hour	$250.00/Hour

ATTACHMENT A
VIRGINIA STATE CORPORATION COMMISSION (SCC) FORM

Virginia State Corporation Commission ("SCC") Registration must be completed and returned with the Bid

The undersigned Offeror:

☐ is a corporation or other business entity with the following SCC identification number: _____.

-OR-

☒ is not a corporation, limited liability company, limited partnership, registered limited liability partnership, or business trust

-OR-

☐ is an out-of-state business entity that does not regularly and continuously maintain as part of its ordinary and customary business any employees, agents, offices, facilities, or inventories in Virginia (not counting any employees or agents in Virginia who merely solicit orders that require acceptance outside Virginia before they become Contracts, and not counting any incidental presence of the Offeror in Virginia that is needed in order to assemble, maintain, and repair goods in accordance with the Contracts by which such goods were sold and shipped into Virginia from Offeror's out-of-state location)

-OR-

☐ is an out-of-state business entity that is including with this proposal an opinion of legal counsel which accurately and completely discloses the undersigned Offeror's current contacts with Virginia and describes why those contacts do not constitute the transaction of business in Virginia within the meaning of § 13.1-757 or other similar provisions in Titles 13.1 or 50 of the *Code of Virginia*.

**** NOTE ****

☐ Check this box if you have not completed any of the foregoing options, but currently have pending before the SCC an application for authority to transact business in the Commonwealth of Virginia and wish to be considered for a waiver to allow you to submit the SCC identification number after the due date for proposals.*

Signature: Rebel A. Powell

Name: REBEL A. POWELL
(Print)

Title: APPRAISER/CONSULTANT

Name of Firm: REBEL A. POWELL, MAI, SRA

Date: MAY 11, 2018

* THE COMMONWEALTH, IN ITS SOLE DISCRETION, RESERVES THE RIGHT TO DETERMINE WHETHER TO ALLOW SUCH A WAIVER.

ATTACHMENT B
VENDOR DATA SHEET

Note: The following information is required as part of your response to this bid. Failure to submit all information requested may result in the purchasing agency requiring prompt submission of missing information. The vendor must have the capability and capacity in all respects to fully satisfy all of the contractual requirements.

1. Vendor's Primary Contact:

   Name: REBEL A. POWELL Phone: 804-921-6870

2. Years in Business: Indicate the length of time you have been in business providing this type of goods or services:

   31 Years 5 Months

3. Vendor Information:

   FIN or FEI Number (If Company, Corporation, or Partnership): 54-1667236

   Social Security Number (If Individual): —

4. Indicate below a listing of at least three (3) current or recent accounts, either commercial or governmental, that your company is servicing, has serviced, or has provided similar goods and/or services. Include the length of service and the name, address, and telephone number of the point of contact.

   a. Company: CITY OF COLONIAL HEIGHTS Contact: CHIP FISHER

   Address: P.O. BOX 3401, COLONIAL HEIGHTS, VA 23834

   Phone: (804) 520-9315 Email: FISHERC@COLONIALHEIGHTSVA.GOV

   Project: VARIOUS

   Dates of Service: 1993-PRESENT $ Value: $30,000+

   b. Company: VIRGINIA COMMUNITY COLLEGE SYSTEM Contact: MONICA MELVILLE

   Address: 300 ARBORETUM PLACE, SUITE 200, RICHMOND, VA 23236

   Phone: (804) 819-4939 Email: MMELVILLE@VCCS.EDU

   Project: VARIOUS

   Dates of Service: 2000-PRESENT $ Value: $20,000+

   c. Company: JAMES MADISON UNIVERSITY Contact: JINI COOK

   Address: 1015 HARRISON ST, MSC 5806, HARRISONBURG VA 22807

   Phone: (540) 568-7206 Email: COOKVG@JMU.EDU

   Project: VARIOUS

   Dates of Service: 2010-PRESENT $ Value: $25,000+

I certify the accuracy of this information.

Signed: [signature] **Title:** APPRAISER/CONSULTANT

ATTACHMENT C
SMALL BUSINESS SUBCONTRACTING PLAN

It is the goal of the Commonwealth that more than 42% of its purchases be made from small businesses. All potential Bidders are required to submit a Small Business Subcontracting Plan.

Small Business: "Small business (including micro)" means a business, which holds a certification as such by the Virginia Department of Small Business and Supplier Diversity (DSBSD) on the due date for bids. This shall also include DSBSD-certified women- and minority-owned businesses when they also hold a DSBSD certification as a small business on the bid due date. Currently, DSBSD offers small business certification and micro business designation to firms that qualify.

Certification applications are available through DSBSD online at www.DSBSD.virginia.gov Customer Service).

Bidder Name: Kebel A. Powell, MAI, SRA

Preparer Name: Kebel A. Powell

Date: June 14, 2018

Instructions

A. If you are certified by the DSBSD as a micro/small business, complete only Section A of this form. This includes but is not limited to DSBSD-certified women-owned and minority-owned businesses when they have also received DSBSD small business certification.

B. If you are not a DSBSD-certified small business, complete Section B of this form. For the Bidder to receive credit for the small business subcontracting plan evaluation criteria, the Bidder shall identify the portions of the Contract that will be subcontracted to DSBSD-certified small business for the initial Contract period in Section B.

Bidders which are small businesses themselves will receive the maximum available points for the small business participation plan evaluation criterion, and do not have any further subcontracting requirements.

Bidders which are not certified small businesses will be assigned points based on proposed expenditures with DSBSD-certified small businesses for the initial Contract period in relation to the Bidder's total price for the initial Contract period.

Points will be assigned based on each Bidder's proposed subcontracting expenditures with DSBSD certified small businesses for the initial Contract period as indicated in Section B in relation to the Bidder's total price.

Section A

If your firm is certified by the Department of Small Business and Supplier Diversity (DSBSD), provide your certification number and the date of certification):

Certification Number: 09009 Certification Date: 2-3-2017

Section B – Plans for Utilization of DSBSD-Certified Small Businesses for this Procurement

Populate the table below to show your firm's plans for utilization of DSBSD-certified small businesses in the performance of this Contract for the initial Contract period in relation to the bidder's total price for the initial Contract period. Certified small businesses include but are not limited to DSBSD-certified women-owned and minority-owned businesses that have also received the DSBSD small business certification. Include plans to utilize small businesses as part of joint ventures, partnerships, subcontractors, suppliers, etc. It is important to note that this proposed participation will be incorporated into the subsequent contract and will be a requirement of the Contract. Failure to obtain the proposed participation percentages may result in breach of the Contract.

Micro/Small Business Name & Address DSBSD Certificate #	Status if Micro/Small Business is also: Women (W), Minority (M)	Contact Person, Telephone & Email	Type of Goods and/or Services	Planned Involvement During Initial Period of the Contract	Planned Contract Dollars During Initial Period of the Contract ($ or %)
				Totals $	

ATTACHMENT D
Real Estate Appraiser Data Sheet

By my signature below, I hereby certify and warrant to the factual accuracy of the responses in this Attachment D, and to provide Appraisal Services as stipulated in this Contract, and at the accepted Bid pricing.

Signature: _____

Name in which appraiser holds Virginia license: REBEL ADAMS POWELL

License Number: 4001 000139

License Held (Attach a copy of the active license):

X Certified General Real Estate Appraiser

_____ Certified Residential Real Estate Appraiser

_____ Licensed Residential Real Estate Appraiser

_____ Appraiser Trainee

1. I certify and warrant that there is no complaint on file or pending against me or my firm with the Virginia Real Estate Appraiser Board that may be grounds for disciplinary action under 18 VAC 130-20-160. (*If there is, then Bidder please attach any supporting documentation or information with your Bid about the filing that you would like considered*)
2. I certify that there has been no finding by the Virginia Real Estate Appraiser Board, including via a Consent Order, against me or my firm in the past five (5) years, which provided grounds for disciplinary action under 18 VAC 130-20-160. (*If there is, then Bidder is to attach a separate sheet identifying the case number(s), the violation(s) and the sanction(s) together with any additional information about the finding that you would like considered*)
3. If you would like to be evaluated for performing *appraisal reviews*, do you have "reviewer experience," as defined in the Regulations of the Virginia Real Estate Appraiser Board, and have you held your current Virginia Certified General Real Estate Appraiser license or Certified Residential Real Estate Appraiser license for a minimum of two years and have you performed a minimum of twelve appraisal review assignments between January 1, 2015 and March 31, 2018? _____ No X Yes
4. Have you completed training in application of the current edition of UASFLA that was approved for appraiser continuing education credit? _____ No X Yes
5. For each appraiser performing services under the Contract please provide a copy of their license and a resume that includes:
   a. any professional designations held
   b. education and appraisal related coursework
   c. Experience with detail of any particular specialty or expertise regarding property type, intended use, specific appraisal guidelines (e.g., UASFLA, Uniform Act), analytical method or other area and of any experience reviewing appraisals. Such description should include the length of time performing such specialty or developing such expertise and the approximate number of the related assignments over an identified period of time.

DEPARTMENT OF
GENERAL SERVICES

Department of General Services
Central Procurement Unit
1100 Bank Street
Suite 724
Richmond, VA 23119

May 11, 2018

ADDENDUM NO. 1 TO ALL BIDDERS

Reference – Invitation for Bids:	IFB #TCW-2018-0416
Commodity:	Appraisal Services
Dated:	April 16, 2018
Bids Due:	**June 5, 2018 (REVISED)**
Pre-bid Conference:	April 26, 2018 (HELD)

The below is hereby changed to read:

1. Reference Cover Page, Due Date/Time, revise to read: **"Due Date/Time: June 5, 2018 – 11:00 A.M. EST."**

2. Reference Special Term and Condition, Paragraph U, entitled 'Identification of Bid Envelope', revise to read:

   IDENTIFICATION OF BID ENVELOPE: The **signed** IFB response must be returned in a separate sealed envelope and identified as follows:

Vendor Name Street or Box Number City, State, Zip Code	POSTAGE*
Department of General Services ATTN Tiffany C. Walker, VCA Consolidated Procurement Unit (CPU) 1100 Bank St STE 724 Richmond VA 23219	
IFB #: TCW-2018-0416 IFB Title: Appraisal Services Due Date: June 5, 2018 Time: 11:00 A. M. EST DSBSD #: _____	

*If an IFB response is mailed, the Bidder takes the risk that the envelope, even if marked as described above, may be inadvertently opened and the information compromised which may cause the response to be disqualified. IFB responses delivered that require an "Additional Postage Due" payment will not be accepted.

DEPARTMENT OF
GENERAL SERVICES

Department of General Services
Central Procurement Unit
1100 Bank Street
Suite 724
Richmond, VA 23119

IFB responses may be hand delivered to the designated location in the office issuing the solicitation.

No other correspondence or other IFB response should be placed in the envelope.

Note: A signed acknowledgment of this addendum must be received at the location indicated on the IFB either prior to the bid due date and hour or attached to your bid. Signature on this addendum does not substitute for your signature on the original bid document. The original bid document must be signed.

Respectfully,

Tiffany C. Walker /s/
tiffany.walker@dgs.virginia.gov
Contracting Officer

REBEL A. POWELL, MAI, SRA
Name of Firm

REBEL A. POWELL
Printed Name and Title

Signature

6-4-2018
Date

APPRAISAL INSTITUTE

MEMBERSHIP CERTIFICATE

This Certifies That

Rebel Adams Powell

was admitted to membership in the American Institute of Real Estate Appraisers as an ***MAI Member*** (8542) *on the* 7th *day of* August, 1990 *and by virtue of the unification of the American Institute of Real Estate Appraisers and the Society of Real Estate Appraisers has become an*

MAI Member

in the Appraisal Institute and is entitled to all the rights and privileges of membership subject only to the limiting conditions set forth from time to time in the Bylaws and Regulations of the Appraisal Institute.

In Witness Whereof, the Board of Directors of the Appraisal Institute has authorized this certificate to be signed in its behalf by the President.

PRESIDENT

APPRAISAL INSTITUTE CORPORATE SEAL

THIS CERTIFICATE IS THE PROPERTY OF THE APPRAISAL INSTITUTE AND MUST BE RETURNED TO THE SECRETARY UPON TERMINATION OF MEMBERSHIP.

APPRAISAL INSTITUTE

MEMBERSHIP CERTIFICATE

This Certifies That

Rebel Adams Powell

was admitted to membership in the Society of Real Estate Appraisers as an ***SRA Member*** *on the* 21st *day of* July, 1989 *and by virtue of the unification of the American Institute of Real Estate Appraisers and the Society of Real Estate Appraisers has become an*

SRA Member

in the Appraisal Institute and is entitled to all the rights and privileges of membership subject only to the limiting conditions set forth from time to time in the Bylaws and Regulations of the Appraisal Institute.

In Witness Whereof, the Board of Directors of the Appraisal Institute has authorized this certificate to be signed in its behalf by the President.

PRESIDENT

THIS CERTIFICATE IS THE PROPERTY OF THE APPRAISAL INSTITUTE AND MUST BE RETURNED TO THE SECRETARY UPON TERMINATION OF MEMBERSHIP.

Rebel Adams Powell, MAI, SRA
Appraiser/Consultant
11713 Sainsbury Ct.
Midlothian, VA 23113
(804) 379-6870
Fax: (804) 379-5609
racpowell@aol.com
Standards & Ethics Education Completed
Accepts Fee Assignments (more info)

Primary Market Area
Central Virginia and Northern Virginia.

Secondary Market Area
All of Virginia, Washington D.C., North Carolina, South Carolina, and West Virginia.

Primary Practice Focus
Unique properties, special purpose properties, conservation easements, open-space easements, historic easements, air rights, wat rights, partial interests, mixed-use commercial developments, office, retail, industrial, and litigation expert testimony.

Business Services
Absorption Studies [View Experience Details ›] • Acquisition, Disposition › • Appraisal › •Appraisal Review › • Conservation Valuation Consulting › • Consulting › • Data and Information Analysis › • Demographic Analysis › • Detrimental Conditions Valuation and Consul •Development Valuation and Consultation › • Easement Analysis › • Eminent Domain Valuation and Consulting › • Encroachment An › • Environmental Valuation and Consulting › • Foreclosure / REO › • Highest and Best Use Studies › • Litigation / Litigation Support › • Market Analysis › •Pension Fund Valuation and Consulting › • Portfolio Valuation and Analysis › •Public / Private Partnership Consulting and Valuation › •Real Estate Investment Trust Consulting and Valuation › • Real Estate Tax Valuation and Consulting › • Relocation Appraisal and Consulting › • Retrospective Valuation › •Sensitivity Analysis • Site Location Analysis and Consulting › • Wetland Valuation and Mitigation Consulting ›

Property Types

Residential
Condo, Multi-Family Project (Townhouse, Condo, Etc) [View Experience Details ›] •Farmette (Lifestyle farm, Hobby farm) › • High End Residential › • Historical › •Mixed Use (Residential / Commercial) › • Mobile Home Park › • Multi-family (5+ units) › •Single Family Appraisal (Conventional, Other) › • Unique Property ›

Land
Acreage (Mixed Use) [View Experience Details ›] • Acreage (Non-Residential) › •Acreage (Residential) › • Coastal / Lakeshore, Riverfront, Other Waterfront › • Land, Rural › •Land, Transitional › • Land, Urban › • Mountain › • Open Space / Public Park › •Subdivided Land / Lot (Non-Residential) › • Subdivided Land / Lot (Residential) › •Subdivision (Residential) › • Tideland • Timberland › • Waste Land › • Wetland, Swamp, Marsh › Wilderness Refuge ›

Commercial
Assisted Living / Skilled Care Facility / Nursing Home [View Experience Details ›] •Automobile Dealership › • Banquet / Recep Hall › • Bed and Breakfast / Inn › •Branch Bank / Financial Building › • Condominium (Office / Retail / Etc.) › •Convenience Store / Service station › • Day Care › • Dry Cleaner › •Funeral Home / Mortuary Mausoleum / Cemetery / Crem •Hospital / Surgical Hospital / Rehabilitation Center › • Hotel / Resort › • Medical Facility / Clinic › Motel › • Movie Theatre › • Office Building (High Rise, over three stories) › •Office Building (Low Rise, three stories or less) › • Parking Facility (Lot or Garage) › •Restaurant / Bar / Night Club / Micro Brewery › • Retail (Single Tenant or Free Standing) › •Self Storage › • Shopping Center (Local, Strip, Neighborhood, Community, Etc.) › •Shopping Center (Power Center, Outlet Center, Lifestyle Etc.) › •Shopping Center (Super Regional, Regional Mall) ›

Industrial
Industrial (Heavy (Manufacturing) [View Experience Details ›] •Industrial (Small Office Warehouse / Mfg.) › • Industrial Light (Distribution, Storage) › •Research and Development Lab / Hi-Tech / Bioengineering › • Tank Farm / Petrole Storage ›

Public
Community Center / Recreation Center [View Experience Details ›] • Dormitory › •Educational Institution (Public) › • Library › • Post Office › • Public Service / Municipal Service Building › • Railroads › • Recreation and Park › • Religious Facility › • Unive College ›

Recreational
Amphitheater / Auditorium [View Experience Details ›] • Amusement / Water / Theme Park ›
•Aquatic Facility (Community / Neighborhood / Etc) › • Arena / Stadium › • Dance Hall / Ballroom › • Golf Course ›

Agricultural

Crop [View Experience Details ›] • Dairy › • Forest / Timber › • Grain Elevator › • Grove / Orchard › • Livestock › • Pasture / Ran
• Ranch › • Vineyard ›

Special Purpose

Brewery / Distillery [View Experience Details ›] • Car Wash › • Conservation Easement › • Data Center › • Greenhouse / Nurser
• Historical Property › • Lumber Mill › • Lumber Yard › • Mixed Use › • Natural Resources › • Private Educational Institution ›
• Racetrack (Horse / Dog / Automotive) › • Right-of Way / Corridor Valuation (Pipeline / Rail Road / Fiber Optic, Etc.) ›
• Tower (Antenna, etc) › • Utilities (Public and Private) › • Winery ›

Ownership Forms

Access Rights [View Experience Details ›] • Air Rights › • Fee Simple Interest › • Ground Lease › • Leased Fee Interest ›
• Leasehold Interest › • Life Estate › • Partial Interest › • Water Rights ›

Formal Education

Bachelor's degree from the University of Southern Mississippi.
Courses from the Appraisal Institute.
Courses from the Society of Real Estate Appraisers.
Courses from the American Institute of Real Estate Appraisers.
Courses from the Virginia Department of Transportation.
Courses from the Virginia Association of Assessing Officers.

COMMONWEALTH of VIRGINIA

Department of Professional and Occupational Regulation
9960 Mayland Drive, Suite 400, Richmond, VA 23233
Telephone: (804) 367-8500

EXPIRES ON
10-31-2019

NUMBER
4001000139

REAL ESTATE APPRAISER BOARD

CERTIFIED GENERAL REAL ESTATE APPRAISER

REBEL ADAMS POWELL
11713 SAINSBURY CT
MIDLOTHIAN, VA 23113

DPOR

Jay W. DeBoer, Director

Status can be verified at http://www.dpor.virginia.gov

(SEE REVERSE SIDE FOR PRIVILEGES AND INSTRUCTIONS)

DPOR-LIC (02/2017)

From: noreply <noreply@sbsd.virginia.gov>
To: racpowell <racpowell@aol.com>; verniece.love <verniece.love@sbsd.virginia.gov>
Subject: SWaM Status Notification #009009
Date: Fri, Feb 3, 2017 9:25 am

Company Name: Rebel A. Powell
SWaM Certification Number: 009009
Certification Approved Date: 02-03-2017
Certification Expiration Date: 02-03-2020

Dear Rebel Powell:

We are pleased to inform you that your application for Women/Small/Micro certification has been approved.

- Your certification is valid for a term of three years from the date of your approval; re-certification is required at the end of that term.
- You will see your company listed as a certified SWaM vendor on our website at http://www.sbsd.virginia.gov/cgi-bin/search.cgi.
- It is very important to keep your contact information--especially your email address--up to date. Submit your changes electronically to sbsd@sbsd.virginia.gov or call 804.786.6585.
- If you have any comments or concerns regarding our services, please fill out this form and send it to us: http://www.sbsd.virginia.gov/documents/Customer_Service_Comments_Form.doc

To do business with the Commonwealth of Virginia, you need to register your company with the eVA system, the **state's online procurement system** at http://www.eVA.Virginia.Gov/vendors/index.htm. All state solicitations are conducted on this site.

To check **Procurement and Business Opportunities** with state agencies, local governments, and others, please visit: http://www.sbsd.virginia.gov/bid.html.

If you need assistance to operate your business, please visit this site:
http://www.virginia.gov/cmsportal3/business_4096/running_a_business_4100/index.html

Sincerely,

Virginia Department of Small Business and Supplier Diversity Certification Team
101 N. 14th Street, 11th Floor
Richmond, VA 23219
804-786-6585
Fax: 804-786-9736

QUALIFICATIONS OF

REBEL ADAMS POWELL, MAI, SRA

EDUCATION:

The University of Southern Mississippi: Bachelor Degree.

Society of Real Estate Appraisers: Courses 101, 102, 201, 202, Narrative Report Writing.

American Institute of Real Estate Appraisers: Basic Valuation Procedures, Real Estate Appraisal Principles, Capitalization Theory & Techniques, Case Studies in Real Estate Valuation, Standards of Professional Practice, Valuation Analysis & Report Writing, etc.

Appraisal Institute: The Appraisers Legal Liabilities, Virginia State Law Update, USPAP, Valuation of Divided Interests, Litigation Skills for the Appraiser, Standards of Professional Practice, The Internet & Appraising, Eminent Domain & Condemnation Appraising, *UASFLA* course, Environmental Contamination, etc.

EXPERIENCE:

U. S. Department of Housing & Urban Development: Single-family & Multi-family staff appraiser, May 1977 - April 1982.

U. S. Department of Housing & Urban Development: Contracting Officer & Property Manager, April 1982 - April 1984.

U. S. Treasury: Staff appraiser, April 1984 - September 1985.

Sovran Mortgage Corporation (Bank of America): Managing appraiser, September 1985 - June 1988.

Independent fee appraiser, July 1988 - present.

RETAIL: 161 centers located in 18 states; ranging in size from 250K to 2.3M square feet with values from $350K to $155M.

OFFICE: 106 buildings located in 6 states; ranging in size from 12K to 850K square feet with values from $500K to $170M.

INDUSTRIAL: 79 buildings located in 4 states; ranging in size from 10K to 370K square feet with values from $400K to $29M.

LODGING: 52 hostelries located in 8 states; ranging in size from 50 rooms to 600 rooms with values from $550K to $80M.

RESIDENTIAL: 8,000+ units located in 10 states; values from $25K to $15M.

SPECIAL PURPOSE: Mixed use developments, conservation/open space/façade/ historic easements, water rights, air rights, racetracks, data centers, communications towers, wineries, breweries/distilleries, ROW corridors, public monuments, sports venues, water towers, water treatment plants, farms, timberland, mountain land, etc.

PROFESSIONAL MEMBERSHIPS AND LICENSES:

The Appraisal Institute: MAI, SRA.
The Commonwealth of Virginia: Certified General Real Estate Appraiser.

QUALIFIED AS EXPERT WITNESS:

State & local courts: Virginia, Georgia, Mississippi.
U. S. Bankruptcy Courts: Virginia, Maryland, District of Columbia.

CLIENTS:

Aetna Life & Casualty
Life of Georgia
Life of Virginia
CIGNA
Provident Life & Accident Insurance
Virginia Housing Devlpmnt Authority
Federal National Mortgage Association
Federal Home Loan Mortgage Corp
U. S. Dept of HUD
U. S. Treasury
U. S. National Park Service
U. S. Fish & Wildlife Service
U. S. Postal Service
U. S. Dept of Forestry
First Citizens Bank
Comerica Bank
Bank of America
University of Mary Washington
New River Community College
James Madison University
Virginia Commonwealth University
Virginia Community College System
The Nature Conservancy
Central Virginia Battlefield Trust
The Civil War Trust
The Trust for Public Land
Virginia Dept of Transportation
Virginia Dept of Conservation & Recreation
Virginia Dept of Forestry
Virginia Dept Game & Inland Fisheries
Stafford County, Virginia
Henrico County, Virginia
City of Fredericksburg, Virginia
Hunton & Williams, Attys

Appraisal Institute
Education Transcript

Date: October 4, 2017

Name: Rebel Adams Powell, MAI, SRA
11713 Sainsbury Ct.
Midlothian, VA 23113

No.	Program	Date	Type	Status	Hrs Attnd	Hrs Exam
746	Uniform Appraisal Standards for Federal Land Acquisitions: Practical Applications John Tyler Community College Midlothian, VA	06/27-28/2017	Standard	Pass	14.0	1.0
WEB092	Yellow Book Changes - Overview for Appraisers Webinar Webinar	01/11/2017	Standard		2.0	0.0
R69055	2016 Fee Appraiser Workshop Charlotte, NC	10/24/2016	Standard	CE	7.0	0.0
R68416	Critiquing an Appraisal Prepared for Assessment Challenge Charlotte, NC	08/24/2016	Standard	CE	7.0	0.0
USPAP	USPAP (7 hr) Outside Provider Charlotte, NC	08/23/2016	Standard	CE	7.0	0.0
R59108	Unique Appraisal Problems Charlotte, NC	08/04/2014	Standard	CE	7.5	0.0
USPAP	USPAP (7 hr) Outside Provider Charlotte, NC	07/22/2014	Standard	CE	7.0	0.0
R44549	An Introduction to VDOT Appraisal Work Charlotte, NC	11/14-15/2013	Standard	CE	12.0	0.0
R56507	VDOT Fee Appraiser Workshop 2013 Charlotte, NC	11/01/2013	Standard	CE	6.0	0.0
R13793	Evaluating Commercial Construction Charlotte, NC	08/12-13/2013	Standard	CE	15.0	0.0

OL-430A	Online Appraisal Curriculum Overview - Residential On-Line Seminar Chicago, IL	08/15-09/14/2012 Completed 08/21	Standard		8.0	0.0
OL-430B	Online Appraisal Curriculum Overview - General On-Line Seminar Chicago, IL	08/15-09/14/2012 Completed 09/04	Standard		7.0	0.0
OL-400	7-Hour Equivalent USPAP Update Course On-Line Seminar Chicago, IL	08/01-31/2012 Completed 08/10	Standard		7.0	0.0
OL-420X	Online Business Practices and Ethics On-Line Seminar Chicago, IL	02/01-03/03/2011 Completed 02/07	Standard		5.0	0.0
R44549	An Introduction to VDOT Appraisal Work Charlotte, NC	02/17-18/2011	Standard	CE	15.0	0.0
819	Analyzing the Effects of Environmental Contamination on Real Property Hotel Sierra Richmond, VA	10/12/2010	Standard		7.0	0.0
R14605	How to Critique an Appraisal Charlotte, NC	07/15/2010	Standard	CE	7.5	0.0
USPAP	USPAP (7 hr) Outside Provider Richmond, VA	07/14/2010	Standard		7.0	0.0
746	Uniform Appraisal Standards for Federal Land Acquisitions: Practical Applications Roanoke Higher Education Center Roanoke, VA	04/07-08/2009	Standard		16.0	0.0
OL-663	Eminent Domain and Condemnation On-Line Seminar Chicago, IL	11/15-12/15/2008 Completed 11/27	Standard		7.0	0.0

OL-697	Online FHA and The Appraisal Process On-Line Seminar Chicago, IL	10/01- 31/2008 Completed 10/11	Standard		7.0	0.0
OL-420N	Online Business Practices and Ethics On-Line Seminar Chicago, IL	05/15- 06/14/2008 Completed 05/20	Standard		8.0	0.0
400GR	7-Hour National USPAP Update Course Featherstone Professional Center Midlothian, VA	11/12/2007	Standard		7.0	0.0
765	Appraising Convenience Stores Virginia Association of Realtors Glen Allen, VA	10/23/2006	Standard		7.0	0.0
770	Self Storage Economics and Appraisal Richmond, VA	09/27/2006	Standard		7.0	0.0
649	Litigation Skills for the Appraiser Holiday Inn Hotel Charlottesville, VA	09/22/2006	Standard		7.0	0.0
R24955	Appraisal Scope of Work: Burden or Blessing Charlotte, NC	04/25/2006	Standard	CE	2.0	0.0
400GR	7-Hour National USPAP Update Course Virginia Association of Realtors Glen Allen, VA	03/24/2006	Standard		7.0	0.0
R24708	Easements: Valuaton Considerations Revisted Charlotte, NC	03/17/2006	Standard	CE	2.0	0.0
700GRE	The Appraiser as an Expert Witness: Preparation & Testimony Virginia Association of Realtors Glen Allen, VA	03/02- 03/2006	Standard	Pass	15.0	1.0
OL-4008	Online 7-Hour National USPAP Equivalent Course On-Line Seminar Chicago, IL	09/15- 10/15/2005 Completed 10/04	Standard		7.0	0.0

COMCEC	Committee CE Credit - Chapter level Michigan Chapter MI	01/01- 06/20/2005	Standard		7.0	0.0
789	Evaluating Residential Construction Virginia Commonwealth Chapter Richmond, VA	03/15/2005	Standard		8.0	0.0
R15862	Virginia State-Mandated Appraisal Law Course Charlotte, NC	10/09/2003	Standard	CE	4.0	0.0
R15861	National USPAP Update Equivalent 2003 Charlotte, NC	10/08/2003	Standard	CE	8.0	0.0
R8142	Valuation of Cell Towers Charlotte, NC	07/10/2003	Standard	CE	7.0	0.0
310	Basic Income Capitalization VDOT Training Center Richmond, VA	10/28- 11/01/2002	Standard	Pass	36.0	3.0
R13372	Neo-Traditional Devlopment: Definition, Function & Value Chester Chester, VA	07/12/2001	Standard		3.0	0.0
430	Standards of Prof. Practice, Part C Central Virginia Comm. College Lynchburg, VA	03/29- 30/2001	Standard	Pass	15.0	1.0
R13121	Virginia Law Charlotte, NC	03/17/2001	Standard	CE	3.0	0.0
R15083	Real Estate Legislative Report & Workshop Charlotte, NC	07/14/2000	Standard	CE	3.0	0.0
R15596	Appraising Medical Facilities Charlotte, NC	06/12- 07/12/2000	Standard	CE	10.0	0.0
R8894	Virginia State Law Update Williamsburg Marriot Williamsburg, VA	05/06/1999	Standard		4.0	0.0
R6097	Valuation of Undivided Interests Willow Oaks Country Club Richmond, VA	09/09/1998	Standard		2.0	0.0

R4763	How to use the Marshall-Swift Cost Manuals Virginia, VA	05/21/1998	Standard		8.0	0.0
R4723	Marshall & Swift Cost Seminar Virginia, VA	05/20/1998	Standard		8.0	0.0
663	Eminent Domain and Condemnation Appraising Embassy Suites Hotel Richmond, VA	05/08/1998	Standard		7.0	0.0
R1128	VAAO Workshop Virginia, VA	07/09-11/1997	Standard		2.0	0.0
R190	Real Estate Access/Privacy Issues Virginia, VA	07/09-11/1997	Standard		3.0	0.0
R206	Land Use Virginia, VA	07/09-11/1997	Standard		2.0	0.0
AUPRG	Authorship, Educational Program Virginia, VA	07/01/1997	Standard		10.0	0.0
LWGEN	Law, General Virginia, VA	04/26/1997	Standard		4.0	0.0
TXGEN	Tax, General Virginia, VA	04/23/1997	Standard		4.0	0.0
643	Internet and Appraising Norfolk Airport Hilton Norfolk, VA	02/24/1997	Standard		7.0	0.0
649	Litigation Skills for the Appraiser Embassy Suites Hotel Richmond, VA	02/21/1997	Standard		7.0	0.0
APGDL	Appraisal, Guidelines Virginia, VA	09/23/1995	Standard		4.0	0.0
APGDL	Appraisal, Guidelines Virginia, VA	09/22/1994	Standard		3.0	0.0
420	Standards of Professional Practice, Part B The Hyatt House Richmond, VA	05/20-21/1994	Standard	Pass	10.0	1.0

410	Standards of Professional Practice, Part A (USPAP) The Hyatt House Richmond, VA	05/18-19/1994	Standard	Pass	15.0	1.0
617	The New Uniform Residential Appraisal Report Holiday Inn Crossroads Richmond, VA	10/29/1993	Standard		7.0	0.0
534	Rates, Ratios & Reasonableness Sheraton Inn Park South Richmond, VA	09/17/1993	Standard		7.0	0.0
436	INCOME PROPERTIES FOR THE 1990 Holiday Inn Crossroads Richmond, VA	04/02/1993	Standard		7.0	0.0
415	APPRAISER'S LEGAL LIABILITIES Virginia, VA	04/01/1993	Standard		7.0	0.0
SPPB	Standards of Prof. Practice, Part B Sheraton Inn Park South Richmond, VA	08/26-27/1992	Standard	Pass	10.0	1.0
AI545	AI, General State Licensing Review Virginia, VA	03/05/1991	Standard		7.0	0.0
S0149	GEN STATE CERT SEM University of Florida Gainesville, FL	03/05/1991	Standard		7.0	0.0
AFBA	IS 53 9 Chicago, IL	03/04/1991	Standard		7.0	0.0
S0370	RES STATE CERT SEM University of Florida Gainesville, FL	03/04/1991	Standard		7.0	0.0
A479	IS 13 1 Chicago, IL	10/17/1990	Standard		7.0	0.0
S0766	MONEY MKT & RE University of Florida Gainesville, FL	10/17/1990	Standard		7.0	0.0

AE61	RE 117 J.S. Reynolds Community College Richmond, VA	02/27/1990	Standard		14.0	0.0
SPP	Standards of Professional Practice Richmond Metropolitan Chapter Richmond, VA	09/10- 12/1987	Standard	Pass	25.0	2.0
022	Valuation Analysis & Report Writing Univ. of North Carolina, Chapel Hill Chapel Hill, NC	07/26- 08/01/1987	Standard	Pass	18.0	18.0
1A1	R.E. Appraisal Principles Richmond Metropolitan Chapter Richmond, VA	Exam 03/16/1987	Challenge	Pass	0.0	3.0
1A2	Basic Valuation Procedures Richmond Metropolitan Chapter Richmond, VA	Exam 03/16/1987	Challenge	Pass	0.0	4.0
2-1	Case Studies in R.E. Valuation Univ. of North Carolina, Chapel Hill Chapel Hill, NC	07/13- 19/1986	Standard	Pass	36.0	3.0
102	Applied Residential Property Valuation University of Florida Gainesville, FL	Exam 02/22/1986	Challenge	Pass	0.0	0.0
126	Recert 126 University of Florida Gainesville, FL	01/01- 12/31/1985	Standard	Pass	0.0	0.0
1BB	Cap Theory & Tech, Part B Univ. of North Carolina, Chapel Hill Chapel Hill, NC	07/21- 27/1985	Standard	Pass	36.0	3.0
1BA	Cap Theory & Tech, Part A Univ. of North Carolina, Chapel Hill Chapel Hill, NC	07/14- 20/1985	Standard	Pass	36.0	3.0
202	Applied Income Property Valuation University of Florida Gainesville, FL	10/11- 27/1984	Standard	Pass	0.0	0.0
201	Principles of Income Property Appraising Penn State University University Park, PA	07/16- 27/1984	Standard	Pass	45.0	0.0

101	Introduction to Appraising Real Property IL	12/31/1978	Standard	Pass	54.0	6.0