

**Virginia Department of General Services – Office of Surplus Management**  
**Secure Data Destruction and Surplus Services**  
**MAY 6, 2018 THROUGH MAY 5, 2019**

**DGS-150415-C2**

**C2 Management**

**DGS-150415-POW**

**Powerhouse Recycling, Inc.**

CONTRACTOR	ADDRESS	CONTACT NAME	PHONE NUMBER
C2 Management	351 Station Road Berryville, VA 22611	Cassie Presley	540-931-0039
Powerhouse Recycling	220 Ryan Patrick Drive Salisbury, NC 28147	Brian Beinarauskas	704-245-2155
Powerhouse Recycling	220 Ryan Patrick Drive Salisbury, NC 28147	Garrett Powell	704-322-3083

DISTRICT	REGIONS SERVICED	CONTRACTOR
<b>1</b> <b>BRISTOL</b>	<p><b>Counties:</b> Bland, Buchanan, Dickenson, Grayson, Lee, Russell, Scott, Smyth, Tazewell, Washington, Wise and Wythe</p> <p><b>Cities:</b> Bristol, Norton</p> <p><b>Towns:</b> Abingdon, Appalachia, Big Stone Gap, Bluefield, Cedar Bluff, Chilhowie, Cleveland, Clinchco, Clinchport, Clintwood, Coeburn, Damascus, Duffield, Dungannon, Fries, Gate City, Glade Spring, Grundy, Haysi, Honaker, Independence, Jonesville, Lebanon, Marion, Nickelsville, Pennington Gap, Pocahontas, Pound, Richlands, Rural Retreat, Saltville, St. Charles, St. Paul, Tazewell, Troutdale, Weber City, Wise and Wytheville</p>	<p><b>C2 Management</b></p> <p><b>Powerhouse Recycling</b></p>
<b>2</b> <b>SALEM</b>	<p><b>Counties:</b> Bedford, Botetourt, Carroll, Craig, Floyd, Franklin, Giles, Henry, Montgomery, Patrick, Pulaski and Roanoke</p> <p><b>Cities:</b> Bedford, Galax, Martinsville, Radford, Roanoke and Salem</p> <p><b>Towns:</b> Blacksburg, Boones Mill, Buchanan, Christiansburg, Dublin, Fincastle, Floyd, Glen Lyn, Hillsville, Narrows, New Castle, Pearisburg, Pembroke, Pulaski, Rich Creek, Ridgeway, Rocky Mount, Stuart, Troutville and Vinton</p>	<p><b>C2 Management</b></p> <p><b>Powerhouse Recycling</b></p>
<b>3</b> <b>LYNCHBURG</b>	<p><b>Counties:</b> Amherst, Appomattox, Buckingham, Campbell, Charlotte, Cumberland, Halifax, Nelson, Pittsylvania and Prince Edward</p> <p><b>Cities:</b> Danville, Lynchburg</p> <p><b>Towns:</b> Altavista, Amherst, Appomattox, Brookneal, Charlotte Court House, Chatham, Dillwyn, Drakes Branch, Farmville, Gretna, Halifax, Hurt, Keysville, Pamplin City, Phenix, Scottsburg, South Boston and Virgilina</p>	<p><b>C2 Management</b></p> <p><b>Powerhouse Recycling</b></p>

<p style="text-align: center;"><b>4</b> <b>RICHMOND</b></p>	<p><b>Counties:</b> Amelia, Brunswick, Charles City, Chesterfield, Dinwiddie, Goochland, Hanover, Henrico, Lunenburg, Mecklenburg, New Kent, Nottoway, Powhatan and Prince George</p> <p><b>Cities:</b> Colonial Heights, Hopewell, Petersburg and Richmond</p> <p><b>Towns:</b> Alberta, Ashland, Blackstone, Boydton, Brodnax, Burkeville, Chase City, Clarksville, Crewe, Kenbridge, La Crosse, Lawrenceville, Mckenney, South Hill and Victoria</p>	<p style="text-align: center;"><b>C2 Management</b></p> <p style="text-align: center;"><b>Powerhouse Recycling</b></p>
<p style="text-align: center;"><b>5</b> <b>NORFOLK</b></p>	<p><b>Counties:</b> Accomack Isle of Wight, James City, Northampton, Southampton, Surry, Sussex, York and Greensville.</p> <p><b>Cities:</b> Chesapeake, Emporia, Franklin, Hampton, Newport News, Norfolk, Poquoson, Portsmouth, Suffolk, Virginia Beach and Williamsburg</p> <p><b>Towns:</b> Accomac, Belle Haven, Bloxom, Boykins, Branchville, Cape Charles, Capron, Cheriton, Chincoteague, Claremont, Courtland, Dendron, Eastville, Exmore, Hallwood, Ivor, Jarratt, Keller, Melfa, Nassawadox, Newsoms, Onancock, Onley, Painter, Parksley, Saxis, Smithfield*, Stony Creek, Surry, Tangier, Wachapreague, Wakefield, Waverly and Windsor</p>	<p style="text-align: center;"><b>C2 Management</b></p> <p style="text-align: center;"><b>Powerhouse Recycling</b></p>
<p style="text-align: center;"><b>6</b> <b>FREDERICKSBURG</b></p>	<p><b>Counties:</b> Caroline, Essex, Gloucester, King and Queen, King George, King William, Lancaster, Mathews, Middlesex, Northumberland, Richmond, Spotsylvania, Stafford and Westmoreland</p> <p><b>Cities:</b> Fredericksburg</p> <p><b>Towns:</b> Bowling Green, Colonial Beach, Irvington, Kilmarnock, Montross, Port Royal, Tappahannock, Urbanna, Warsaw, West Point and White Stone</p>	<p style="text-align: center;"><b>C2 Management</b></p> <p style="text-align: center;"><b>Powerhouse Recycling</b></p>
<p style="text-align: center;"><b>7</b> <b>CULPEPER</b></p>	<p><b>Counties:</b> Albemarle, Culpeper, Fauquier, Fluvanna, Greene, Louisa, Madison, Orange and Rappahannock</p> <p><b>Cities:</b> Charlottesville</p> <p><b>Towns:</b> Columbia, Culpeper, Gordonsville, Louisa, Madison, Mineral, Orange, Remington, Scottsville, Stanardsville, The Plains, Warrenton and Washington</p>	<p style="text-align: center;"><b>C2 Management</b></p> <p style="text-align: center;"><b>Powerhouse Recycling</b></p>
<p style="text-align: center;"><b>8</b> <b>STAUNTON</b></p>	<p><b>Counties:</b> Alleghany, Augusta, Bath, Clarke, Frederick, Highland, Page, Rockbridge, Rockingham, Shenandoah and Warren</p> <p><b>Cities:</b> Buena Vista, Covington, Harrisonburg, Lexington, Staunton, Waynesboro and Winchester</p> <p><b>Towns:</b> Berryville, Boyce, Bridgewater, Broadway, Clifton Forge, Craigsville, Dayton, Edinburg, Elkton, Front Royal, Glasgow, Goshen, Grottoes, Iron Gate, Luray, Middletown, Monterey, Mount Crawford Mount, Jackson, New Market, Shenandoah, Stanley, Stephens City, Strasburg, Timberville, Toms Brook and Woodstock</p>	<p style="text-align: center;"><b>C2 Management</b></p> <p style="text-align: center;"><b>Powerhouse Recycling</b></p>

<b>9</b> <b>NORTHERN</b> <b>VIRGINIA</b>	<p><b>Counties:</b> Arlington, Fairfax, Loudoun and Prince William</p> <p><b>Cities:</b> Alexandria, Fairfax, Falls Church, Manassas and Manassas Park</p> <p><b>Towns:</b> Clifton, Dumfries, Hamilton, Haymarket, Herndon, Hillsboro, Leesburg, Lovettsville, Middleburg, Occoquan, Purcellville, Quantico, Round Hill and Vienna</p>	<b>C2 Management</b>  <b>Powerhouse</b> <b>Recycling</b>
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<b>Secure Data Destruction and Surplus Services</b> <b>Charges for Pick-up</b>			
<b>DISTRICT 1</b> <b>BRISTOL</b>	<b>C2</b> <b>\$500</b>	<b>POWERHOUSE</b> <b>\$0</b>	
<b>DISTRICT 2</b> <b>SALEM</b>	<b>C2</b> <b>\$400</b>	<b>POWERHOUSE</b> <b>\$0</b>	
<b>DISTRICT 3</b> <b>LYNCHBURG</b>	<b>C2</b> <b>\$400</b>	<b>POWERHOUSE</b> <b>\$0</b>	
<b>DISTRICT 4</b> <b>RICHMOND</b>	<b>C2</b> <b>\$300</b>	<b>POWERHOUSE</b> <b>\$0</b>	
<b>DISTRICT 5</b> <b>NORFOLK</b>	<b>C2</b> <b>\$350</b> <small>* \$450 E. SHORE</small>	<b>POWERHOUSE</b> <b>\$0</b>	
<b>DISTRICT 6</b> <b>FREDERICKSBURG</b>	<b>C2</b> <b>\$225</b>	<b>POWERHOUSE</b> <b>\$0</b>	
<b>DISTRICT 7</b> <b>CULPEPER</b>	<b>C2</b> <b>\$200</b>	<b>POWERHOUSE</b> <b>\$0</b>	
<b>DISTRICT 8</b> <b>STAUNTON</b>	<b>C2</b> <b>\$100</b>	<b>POWERHOUSE</b> <b>\$0</b>	
<b>DISTRICT 9</b> <b>NORTHERN VA.</b>	<b>C2</b> <b>\$0</b>	<b>POWERHOUSE</b> <b>\$0</b>	

**C2 MANAGEMENT PRICING SCHEDULE FOR ALL DISTRICTS**

<b>C2 MANAGEMENT PRICING SCHEDULE FOR ALL DISTRICTS</b>			
	<b>\$PAID \$CHARGE</b> <b>Includes data security</b>		
<b>ITEM</b>	<b>ITEM DESCRIPTION</b>	<b>PRICE PER ITEM</b>	
1	Computer, Desktop (no peripherals)	<b>\$5</b>	
2	Computer, Desktop (no hard drive)	<b>\$2</b>	
3	Computer, Laptop	<b>\$5</b>	
4	Computer, Mainframe	<b>\$25</b>	
5	CPU System (includes keyboard, mouse, and power cord)	<b>\$6</b>	
6	Drives and Memory for Sanitization	<b>\$.50</b>	
7	Facsimile	\$0.00	
8	LAN/WAN Components	<b>\$.50</b>	
9	Media, Magnetic or Optical	\$0.00	
<del>10</del>	<del>Misc. Components and Small Electronics</del> Includes: Adapters, Batteries, Chargers, Hubs, Keyboards, Miscellaneous Cables, Mice, Switches, Uninterruptable Power Supply (UPS)	NOT REQUESTED	
11	Monitors/Terminals (excluding televisions)	<b>(\$8.50)</b>	
12	Monitors, LCD (Unbroken)	<b>\$4</b>	
13	On-site Hard Drive Destruction	<b>\$5</b>	100 drive minimum
14	PDA	<b>\$.50</b>	
15	Phones, Cell	<b>\$.50</b>	Includes data wiping
16	Photocopier	\$0.00	
17	Printer, with or without Storage (Includes: Black, Color, or Plotter)	\$0.00	
18	Router	<b>\$1</b>	
19	Server	<b>\$5</b>	
20	Television, Console and Tabletop	<b>(\$8.50)</b>	

<b>POWERHOUSE RECYCLING PRICING SCHEDULE FOR ALL DISTRICTS</b>			
<b>ITEM</b>	<b>ITEM DESCRIPTION</b>	<b>PRICE PER ITEM</b>	
1.	Computer, Desktop (no peripherals)	\$8.50	
2.	Computer, Desktop (no hard drive)	\$6.72	
3.	Computer, Laptop	\$4.00	
4.	Computer, Mainframe	\$80.00	
5.	CPU System (includes keyboard, mouse, and power cord)	\$8.96	
6.	Drives and Memory for Sanitization	\$0.20	
7.	Facsimile	\$0.15	
8.	LAN/WAN Components	\$3.00	
9.	Media, Magnetic or Optical	\$0.20	
<del>10.</del>	<del>Misc. Components and Small Electronics Includes: Adapters, Batteries, Chargers, Hubs, Keyboards, Miscellaneous Cables, Mice, Switches, Uninterruptable Power Supply (UPS)</del>	NOT REQUESTED	
11.	Monitors/Terminals (excluding televisions)	(\$8.75)	
12.	Monitors, LCD (Unbroken)	\$3.50	
13.	On-site Hard Drive Destruction	\$0.00	
14.	PDA	\$0.63	
15.	Phones, Cell	\$1.25	
16.	Photocopier	\$2.50	
17.	Printer, with or without Storage (Includes: Black, Color, or Plotter)	\$0.15	
18.	Router	\$3.00	
19.	Server	\$10.50	
20.	Television, Console and Tabletop	(\$17.50)	

<b>Product/Service</b>	<b>Per</b>	<b>Price</b>
* On-Site Material Packaging Services/Sorting	Load	\$0.00
Logistics/Transportation	Mile	\$0.00
Packing Supplies (Gaylord, Pallets, Stretch wrap) as needed	all	\$0.00
ON-SITE HARD DRIVE MEDIA SHREDDING	Each	\$0.00
Certified Destruction - Hard Drive Shedding/Wiping	Each	\$0.00
Serialized Reporting	Each	\$0.00
Certificates of Recycling/Destruction, Reporting	Load	\$0.00
Other Ancillary Costs	N/A	\$0.00

No travel costs, round-trip, and any other associated ancillary costs.

Powerhouse is offering free transportation, free packing supplies and other supplemental services at no

charge.

*\* On-Site Packing and Sorting Not Available for Municipal Collection Programs, Landfills....*