



UPDATE!

Presented by
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Director, eVA Program



Our Agenda.....



2019 Metrics



Live Demo
Buyer Search



Survey Results
Buyer and Vendor



eVA RFP



New Features
Policy, Portals,
and Search

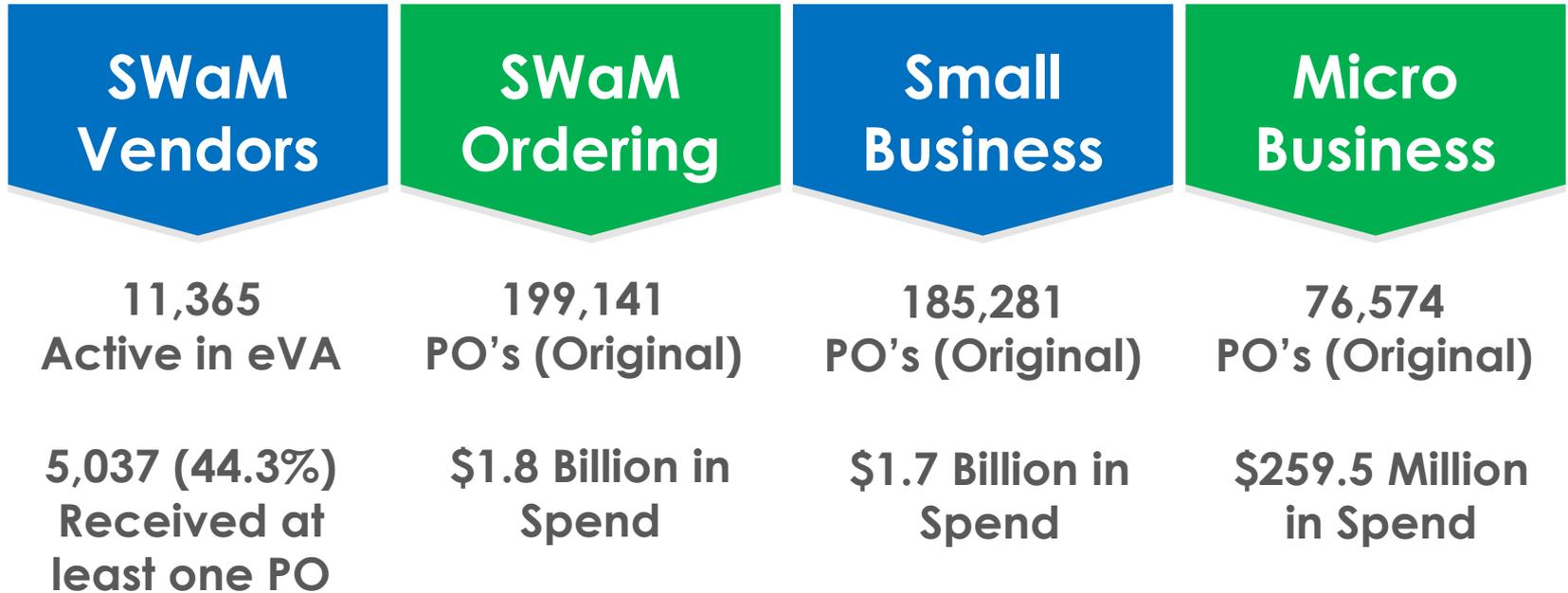


Wrap Up

FY2019 Metrics



FY2019 Metrics



Buyer Survey.....



10,197 Active Users Surveyed

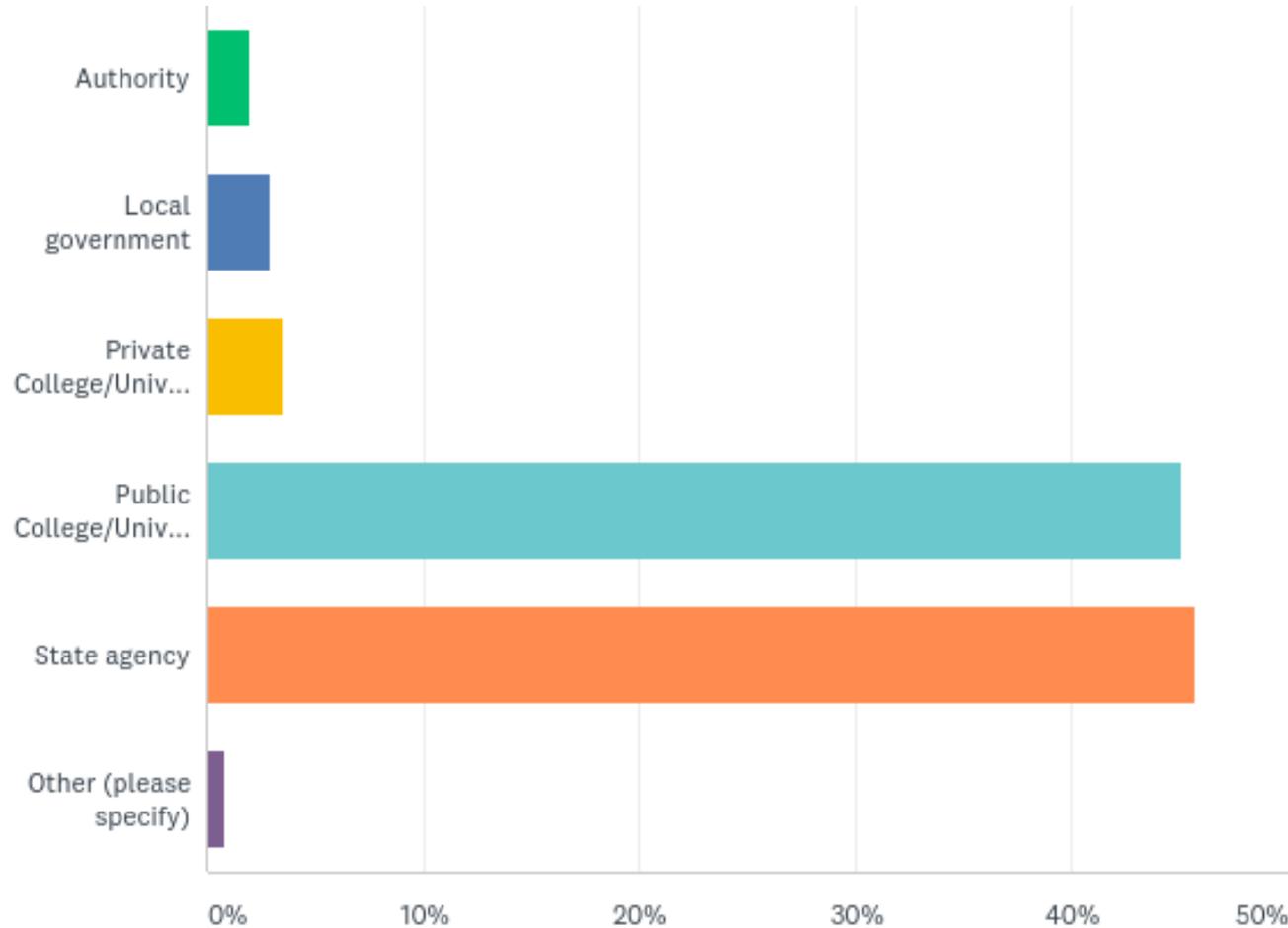


1,701 Total Responses



16.7% Response Rate

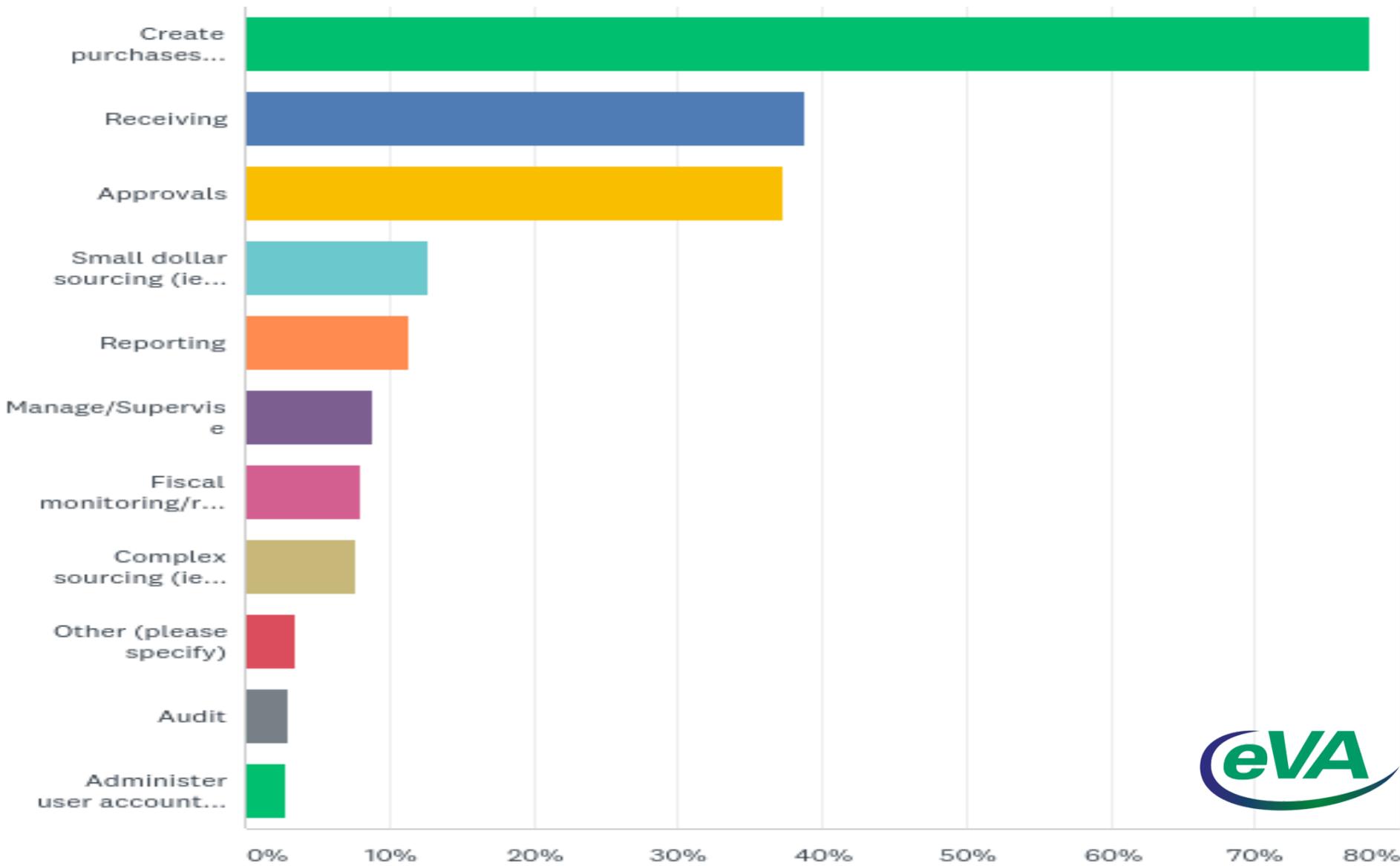
What best describes where you work?



- 34 Authority
(14 % of active users)
- 49 Local Gov't
(4 % of active users)
- 61 Private College*
- 766 public college users
(15 % of active users)
- 777 state agency users
(17 % of active users)
- 14 Other
(Contractors for a public entity)



How do you use eVA? Select all that apply.



What do you like most about eVA?



10 most common responses included:

1. Placing orders in eVA
2. Centralized access of resources
3. Approval process
4. Ease of use
5. Punchout Catalogs
6. Reporting
7. Tracking orders during approval process
8. Records Management
9. Searching for orders
10. Searching for vendors



What do you like most about eVA?

“Just fill in the blanks and attach what you need.”

“One of the best tools I’ve utilized to process procurements.”

“I can track where my purchase is in the approval process.”



“Simplifies the procurement process.”

“Punch-out catalogs make purchasing a little smoother.”

“Reports are very easy to produce and import into Excel.”

“Keeps a great record of contract documents, approval flow and receiving of same.”



What do you like least about eVA?



“Incredibly slow...seems to time-out frequently.”

“It's cumbersome to use. Training is not robust. I do not know how to use or pull reports. I am sure I do not use it to capacity.”

“I have difficulty trying to search for previous requisitions and to obtain reports based on previous purchases. It maybe that I just don't know how to navigate the system.”

“eVA always creates a requisition even if you are only searching catalogs...”

“I don't always know which coding to use such as RO1, etc.”

Buyer Survey.....



Vendor Survey.....



13,102 Active Vendors Surveyed



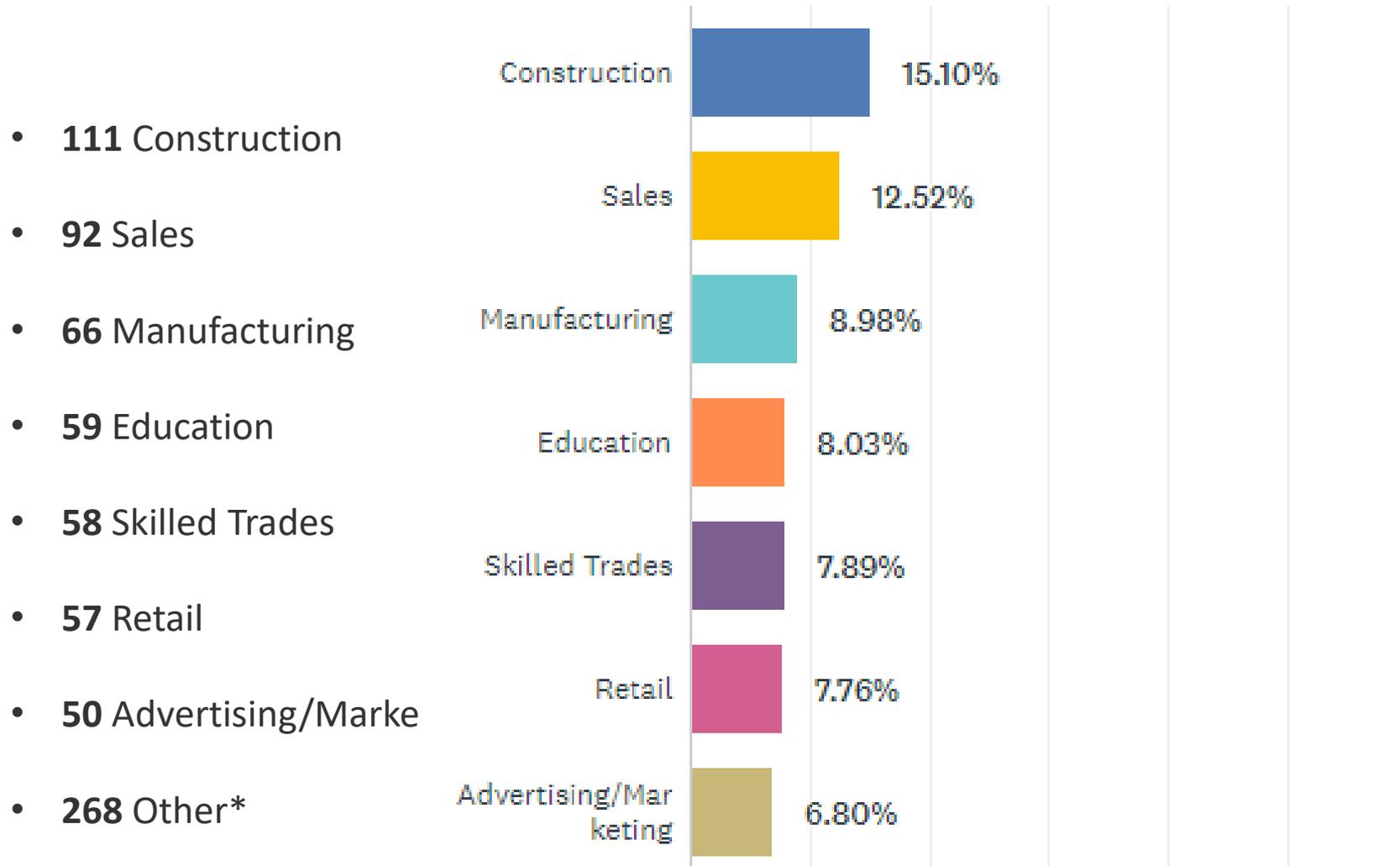
734 Total Responses



5.6% Response Rate



What industry is your business?



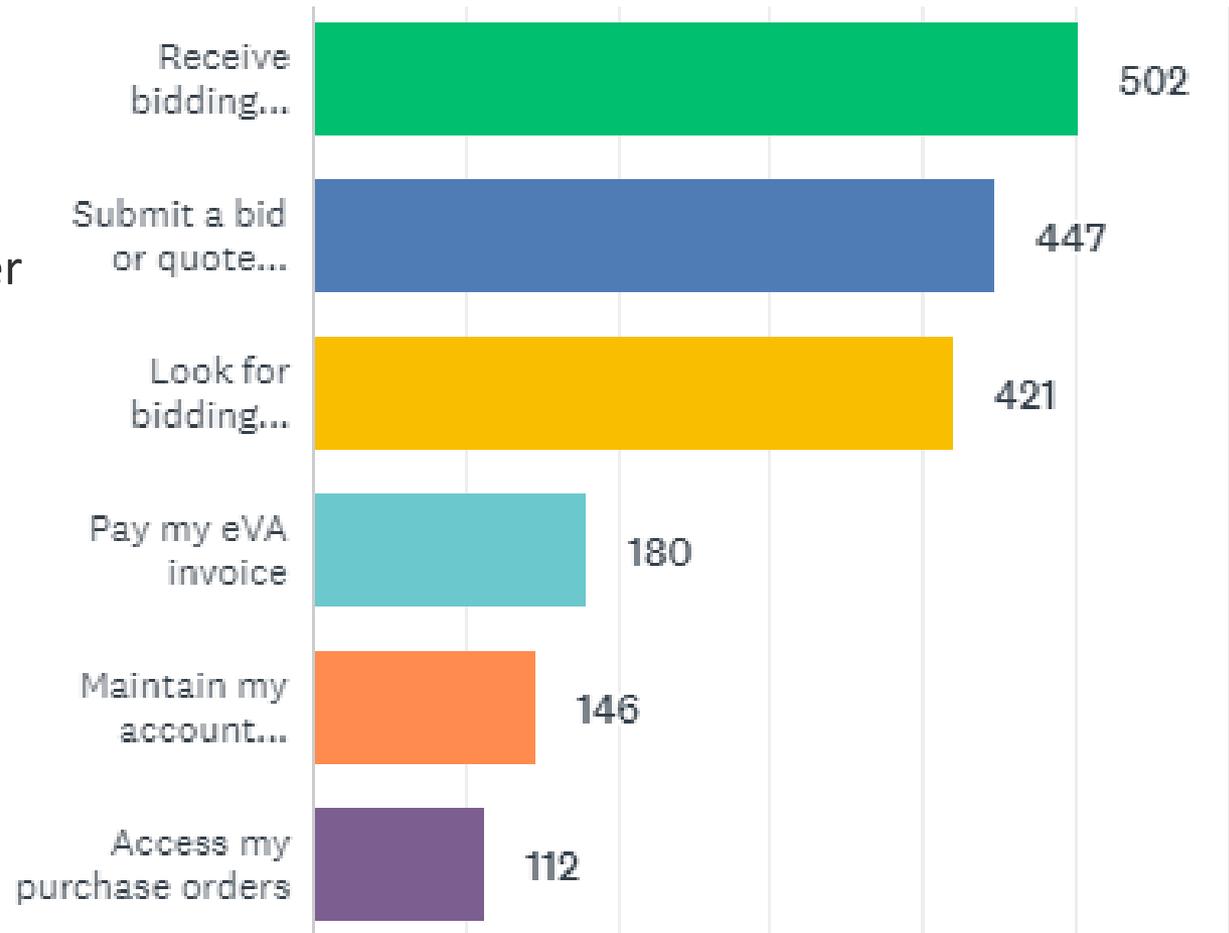


How do you use eVA? Select all that apply.

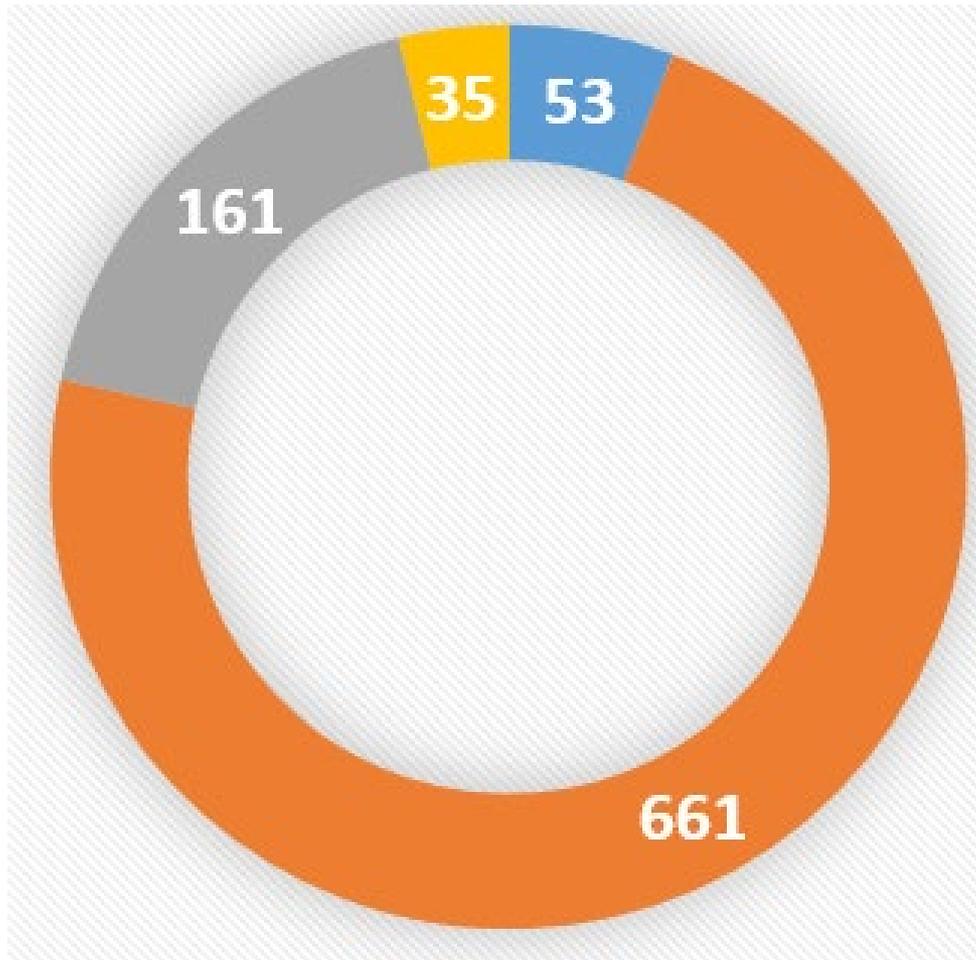
Other responses

included:

- Find or connect with other businesses
- Run Reports
- Maintaining punchout catalogs

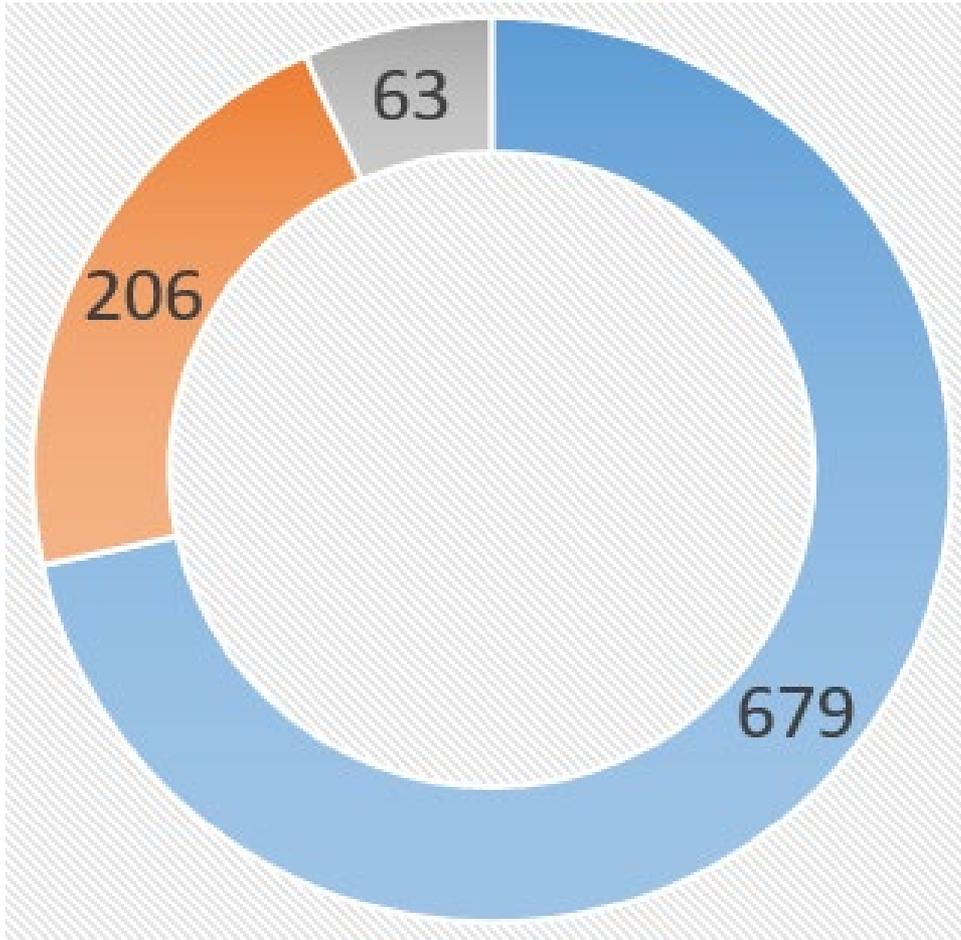


How do you prefer to receive orders?



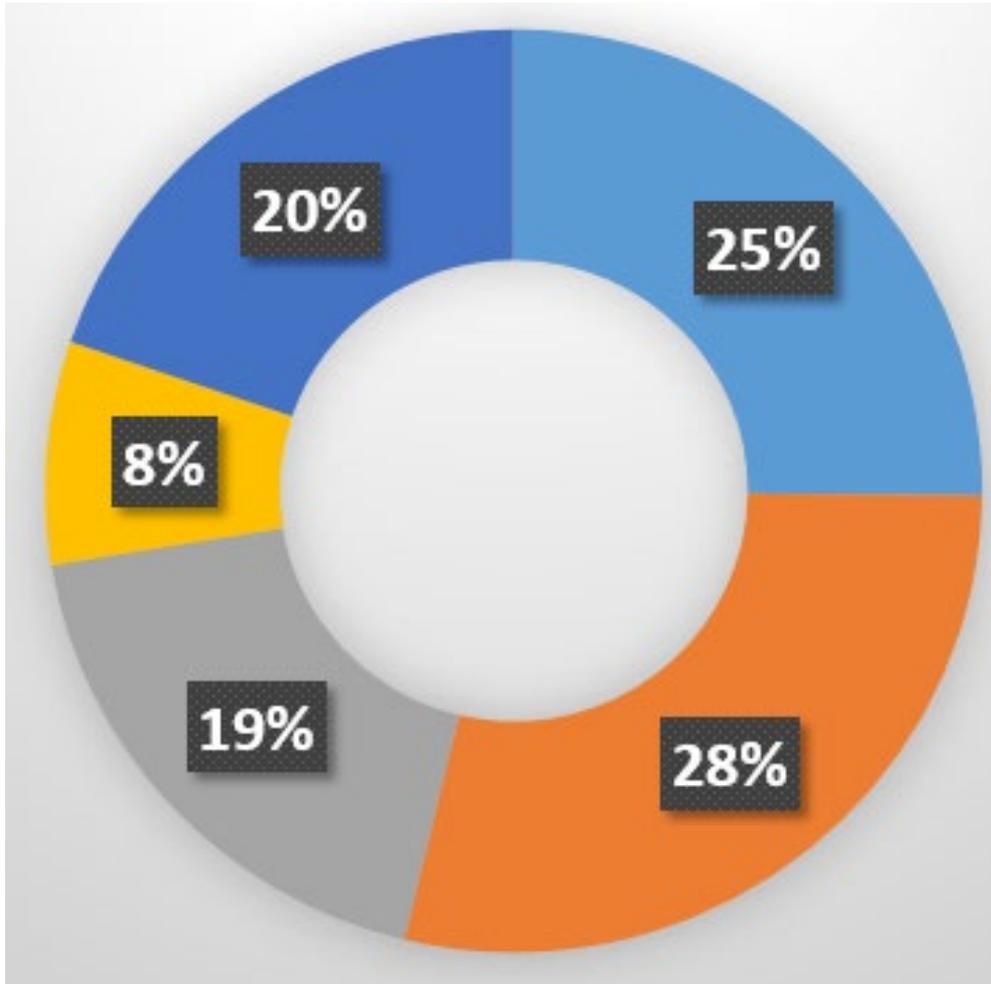
- **72%** Email me
- **18%** Vendor Account
- **6%** Directly through my ordering system
- **4%** Mobile App

How would you like to be notified of bidding opportunities?



- **71%** Email me
- **22%** Vendor Portal
- **7%** Mobile App

How would you like eVA to best match you to bidding opportunities?



- **476** Keywords on my business profile
- **419** Commodity Codes
- **329** Bids similar to my previous orders or similar to bids I previously submitted, searched, or favorited
- **311** Industry
- **130** Q&A to identify my interests

New Features...Vendor



Orders, Contracts, Billing

More info available to vendors directly within the vendor portal.



Favorites

Track opportunities and get more notifications. Bid tab, notice of intent/award, no award, or resolicit published.



VIBE

New B2B tool for vendors to partner, make announcements or post their own business opportunities – not tied to government opportunities.



Daily Leads Summary

Single email every day for opportunity matches and updates.



Thumb Up/Thumb Down

Is it a good match? Thumb up for yes or thumb down for no to better match vendor to opportunities.



Mobile Notifications

Push notifications and badge counters for real-time alerts without logging into email or portal.



Beyond Commodities

Machine learning to match more opportunities through your interaction (respond, favorite or thumb up/down).



Vendor Portal Alerts

Login and review an up to date, consolidated leads list for all solicitation notifications.

New Features...Buyer



Single Sign On

Now available for VITA in scope agencies.



eForm Updates

User Profile Request, DGS Sole Source Approval, and Delegated Procurement Authority.



Buyer Portal Alerts

Announcements of upcoming user groups, new punch-outs, and new features.



Add my P-Card

Approvers can add their pcard to an order during approval.



Mass Edit Receiving

Complete receiving with ease with mass edit receiving.



Mobile Notifications

eVA4Approver's now has push notifications (FIXED!).



Chrome Settings

VITA has added eVA browser settings to help with cookies issues.



Online Training

New eMall online training with a sandbox.

Buyer Search!!



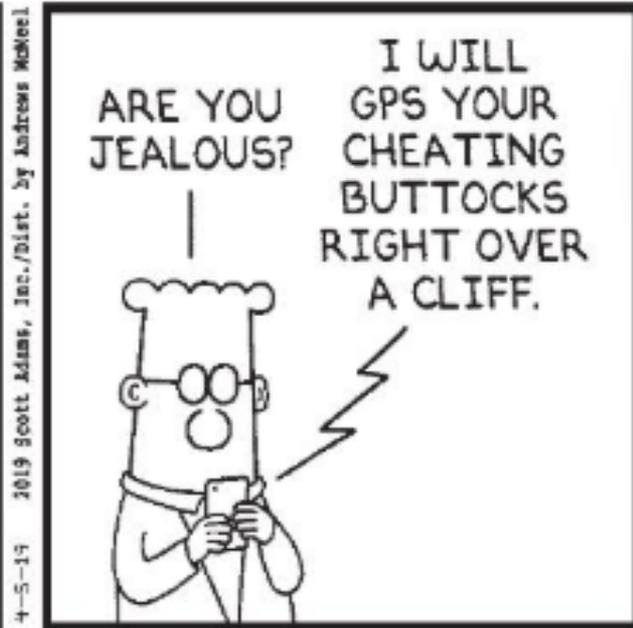
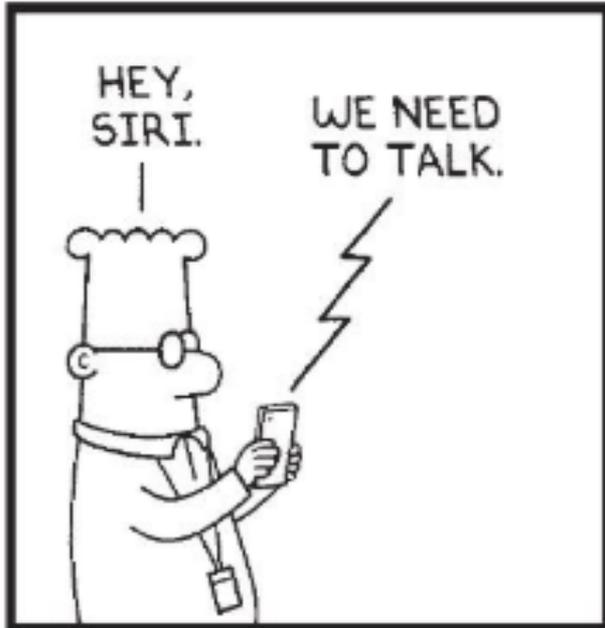
eVA RFP – RFP 480



Calendar (Firm)	Contract Term	Calendar (Projected)	Items of Note
Issued October 1 st	10 Year Initial Term	Award Date: August 2020	All existing eVA Functions to continue
Inquiry Period Ends Nov. 26 th 2019	x2 Five Year Renewals	Transition Complete: June 30 th , 2021 <oh crap!>	- eInvoicing
Proposals Due: Dec. 31 st 2019	20 More Years of eVA! June 30 th , 2041		- User Training
			- Data Visualization
			- More Integrated Toolset

New Technology.....

DILBERT SCOTT ADAMS



DILBERT.COM @SCOTTADAMSSAYS

4-5-19 2019 Scott Adams, Inc./Dist. by Andrews McMeel

Let's Wrap It Up....



eVA User Group – Mon @2pm



**Accept Bids Online
- Tue @10:15am & Wed @11:15am**



eVA Data – Mon @3:30pm

Let's Wrap It Up....



Beyond Maintenance
- Tue @3:45pm



eVA Business
- Tue @11:30am & Wed @10:00am



Hacked? – Wed @8:30am

Let's Wrap It Up....



Surplus Punchout – Tue 11:30am



**December User Group – 12/12
Q&A Session – Send 'em in!**



**Drinks with eVA – Tue 5:30-7pm
Chix's – 701 Atlantic Avenue**

Any Questions?

