

Unlocking the Potential: DPS Leadership Panel Part Two

Pete Stamps, Director

Shane Caudill, Director, eVA

Jan Giffin, eVA Business Manager

Barbara Layman, Director, PCR





DEPARTMENT OF
GENERAL SERVICES

DIVISION OF PURCHASES AND SUPPLY

Serving Government. Serving Virginians.



Division of
Purchases and Supply
Pete Stamps, CPPO, VCM, VCO, Director,
Division of Purchases and Supply

Forum2019 | **Unlocking the Potential of Procurement**

About DPS

Created in
Code of Virginia
§2.2-1110

- Every authority, department, division, institution, officer, agency and other unit of state government shall purchase through the division all materials, equipment, supplies, printing and nonprofessional services of every description.
- Shall maintain DGS's central electronic procurement system (eVA)
- Using agencies shall post on eVA all IFB's, RFP's, Sole Source awards and Emergency awards



Seven Bureaus of the Division



**Policy,
Consulting and
Review**



**Sourcing and
Contracting**



**Virginia
Institute of
Procurement**



eVA



**Virginia Distribution
Center**



eVA Business



Administration

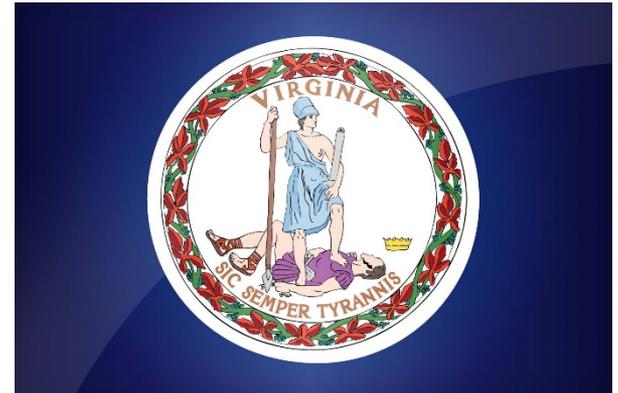
Policy Consulting and Review (PCR)

Barbara J. Layman, CPPO, CPPB, VCM, VCO
Director



Policy

- Interpret VPPA into Policies and Procedures
 - APSPM
 - Vendors Manual
 - Forms and Templates
- Legislation Management
 - Dedicated team
 - Provide Impacts and Positions





Consulting

- Agency Relationships
 - Procurement team
 - Leadership
- eVA Support
 - Workflow Management
 - Training
- Specialized Training
 - Agency Specific
 - VIP Courses
 - DGS/DPS Annual Procurement Forum



"It is literally true that
you can succeed best
and quickest by helping
others to succeed."

Napoleon Hill





Review

- Procurement Management Reviews
 - Routine
 - By request
- High-Risk Contract Review
- Benchmarks
- Best Practices



eVA

Shane Caudill, PMP,
Director, eProcurement
Bureau (eVA)





11,000+ Users



Continuous Improvement/Evolution



Dedicated Customer Care Team



103,684 Self-Registered



19,696 Electronic Responses



Dedicated Customer Care Team



653,003 PO's - \$7.3 Billion in Spend



~10,000 Publicly Posted Opportunities



\$20 Million+ in Annual Savings

eVA Business

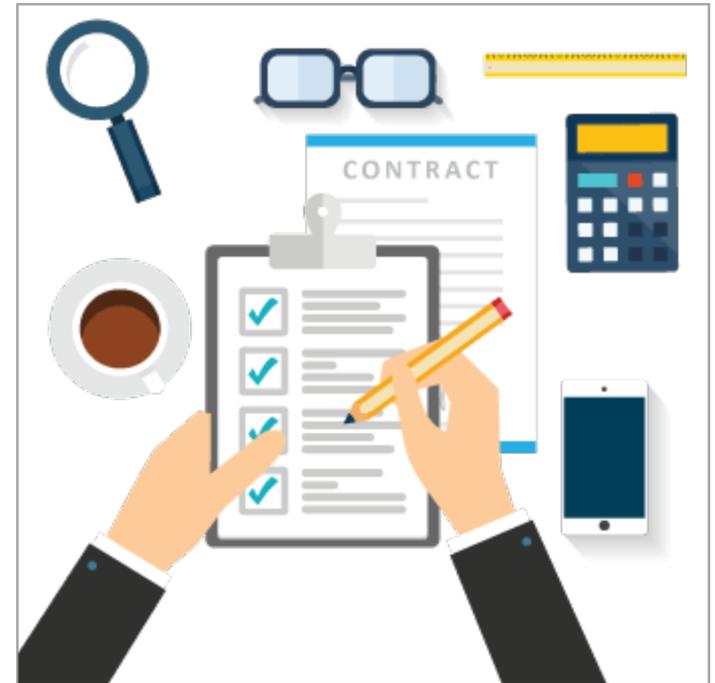
Jan Giffin, , CPPO, CPPB,
VCM, VCO, eVA Business
Manager





Contract Administration

- Oversight
- Compliance
- Dashboard Utilization
- Financial Structure
- Market Research





Billing & Collections

- Invoicing of eVA Fees
- Billing Inquiries / Disputes / Refunds
- Delinquent accounts
- Collection Activities
- Dedicated Billing Team





Questions?

